## APPENDIX E - FINANCIAL DATA

person years	1998/98 Proposed 3.5		1997/98 estimated actual 1.66		Variance	
	\$\$ %	of total	<b>\$\$</b> %	of total	<b>\$\$</b> %	variance
Salary/benefits	208,329	51%	116,360	45%	+91,969	+79%
Capital	10,500	2.6%	32,321	13%	-21,820	-68%
Operating:			_			
rent	18,000		8,810			
travel	20,000		11,000			
communication	19,000		7,120			
office supplies	5,000		3,600			
print/copying	4,000		3,000			
publications	1,000		1,500			
postage	5,000		3,000			
insurance	3,000		0			
meeting rooms	2,000		0			
Bd of Directors	2,000		0			
other/misc	5,000		8090			
Professional fees:						
database consult	2,000		4,600			
service contract	1,000	•	0	•		
association fees	7,000		0			
audit fees	5,000		4,800			
legal fees	1,000		o			
graphics	500		0			
Op sub total	100,500	25%	55,520	22%	+44,980	+81%
Training fund	85,000	21%	30,000	12%	+55,000	+183%
Total	404,329	100%	256,875*	100%	+147,454	+57%

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<sup>\*</sup> Spending for the first two contribution periods (to October 31, 1997) are confirmed as actual. However, actual expenses for the last period November 1997 to March 1998 have not yet been consolidated. CANADEM projects it may be \$20,000 underspent.