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Do you have: Guidelines for Procurement  
under ASDB loans,  
Handbook on Policies, Practices +  
Procedures Relating to  
Procurement  
under ASDB loans

CONTENTS OF QUESTIONNAIRE

- Are registered?  
- Sample Bidding Documents:  
Procurement of Goods.

- o Product Classes Sold
- o Total Sales
- o Export Sales
- o Export Sales to International Lending Agencies
- o Export Sales to ADB
- o Past Activity in Exports\*
- o Past Activity with ILA's\*
- o Past Activity with ADB\*
- o Experience with ADB:
  - registered
  - number of bids made value and success
  - difficulties encountered
- o Value of Canadian Government Agencies
- o Use of Programs
- o Evaluation of Help Provided by Manila Post
- o Receipt of Telexes from Manila Post
- o Were They Relevant?
- o How Were They Handled?
- o Future Intentions in Exporting: \*
  - with ILA's
  - with ADB
- o Constraints and Assistance Required

\* attitudes will be collected using semantic differential scales