

Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 339 ABU DHABI

Market: 328 UNITED ARAB EMIRATES

Sector: 007 POWER & ENERGY EQUIP. & SERV.

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	400.00M	\$ 400.00M	\$ 450.00M	\$ 475.00M
Canadian Exports \$	10.00M	\$ 0.20M	\$ 0.10M	\$ 0.10M
Canadian Share of Import Market	2.50%	0.05%	0.02%	0.02%

Major Competing Countries

Market Share

i) 265 JAPAN	040 %
ii) 051 UNITED KINGDOM	025 %
iii) 112 FRANCE	020 %
iv) 128 GERMANY WEST	015 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 3-5 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are
good market prospects

Current Total Imports

	In Canadian \$
i) CONSULTING SERVICES MAINTENANCE	\$ 0.00 M
ii) LOCAL DISPATCH CENTRE	\$ 0.00 M
iii) DISTRIBUTION LINES	\$ 0.20 M
iv) FIBRE OPTIC CABLE	\$ 0.00 M
v) SUB-STATION EQUIPMENT	\$ 0.00 M
vi) SCADA SYSTEM	\$ 0.00 M

Projects or portion of projects which are still in the planning
stage and for which Canadian companies might have reasonable prospects.

i) Project Name: MAINTENANCE OF 14 GAS TURBINES INSTALLED
IN EMIRATES

Approximate Value: \$ M

Financing Source: 012 DOM

For further info. please contact:

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