

TERP028

TRADE TRUCKING SYSTEM

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WORKLOAD AND OFFICER SUMMARY ACTIVITY REPORT
FOR QUARTER 3 OF FISCAL YEAR 1992

REGION	UNITED STATES		NUMBER	% OFFICER-TIME CANADA	LOE-END	TOTAL-TIME PERSON-DAYS
A. EXPORT/TRADE/POLICY ENQUIRIES	FROM CANADA :		2070	18.35	21.30	20.04
	FROM TERRITORY :		8507	9.55	15.29	13.74
<u>UNITED STATES</u>						
B. VISITS TO CLIENTS IN TERRITORY			1446	3.60	7.61	8.93
C. EXPORT/TRADE/POLICY PROJECTS AND EVENTS	FAIRS :		164	3.74	10.53	8.29
	MISSIONS :		77	3.09	7.93	6.09
	CONFERENCE SEMINARS :		137	3.09	3.29	4.12
	OTHER :		137	1.20	1.63	1.45
D. COMMERCIAL* ECONOMIC REPORTS	NO REQUESTED :		84	1.54	1.44	1.43
	DATE INITIATED :		158	3.92	3.25	2.86
E. COMMUNICATIONS ACTIVITIES			173	3.37	3.29	2.21
F. INVESTMENT ENQUIRIES						
	ATLANTA :				1.42	1.46
	BOSTON :				1.59	2.41
	BUFFALO :					
	DALLAS :				0.71	0.72
	NEW YORK :				0.39	0.29
	WASHINGTON :				1.10	1.15
	CHICAGO :					
	CLEVELAND :					
	DETROIT :					
	LOS ANGELES :					
	MINNEAPOLIS :					
	SAN FRANCISCO :					
	SEATTLE :					
G. SERVICE REQUESTS FR GOV'T SOURCES	GO :		111	1.24	0.58	0.74
	POST GOVERNMENT :		100	1.15	0.80	1.24
	OTHER DEPARTMENT :		195	1.39	0.77	1.93
	PROVINCES/MUNICIPALITIES :		306	1.91	1.93	2.09
H. ADMINISTRATION/ PROGRAM MANAGEMENT & MERIT				12.51	3.04	7.50
	LEAVE, PROFESSIONAL DEVELOP :			4.44	3.04	3.83
I. SERVICE TO OTHER MISSION PROGRAMS				3.23	0.47	1.73
J. TOURISM PROGRAM ACTIVITIES				5.58	11.11	9.40
***** TOTALS *****				99.89	99.88	104.08

NUMBER OF BUSINESS VISITORS (PUBLIC SECTOR)	FROM CANADA :	546
	FROM TERRIT :	591
NUMBER OF BUSINESS VISITORS (PRIVATE SECTOR)	FROM CANADA :	2493
	FROM TERRIT :	2049
NUMBER OF PENDING APPLICATIONS COMMENTED ON		294
NUMBER OF OCCUPIED CIVILIAN POSITIONS	-CANADA BASED :	43
	-LOCALLY ENGAGED :	63