

are adhered to. They are the sole proprietors of the game, which is covered by patents and copyright.

MYSTERIOUS OUIJA.

This is more than game or toy. It gives amusements with and joy. Yet wise men their minds employ on Ouija. Do you believe in spiritualism? Have you tried the power of magnetism by placing the hands on a silk hat or table and seen them rise on brim or leg at the word of command? Have you tried raising the heaviest man in the room by four persons merely putting their fingers underneath his shoulders and knees, and after breathing three times together, raise him as



lightly as a feather? These are mysterious and unaccountable things, but not more so than Ouija. The Copp Clark Co. has been appointed sole agents and manufacturers of this mysterious and scientific wonder, and are making strenuous efforts to meet the growing demand. In the United States there has been an enormous sale of this game, and from present appearances it will have equally as large in proportion here. Have you ever tried it? Below we show a cut representing the main table, with small finger table ready for use.

CROKINOLE.

One of the best parlor games ever introduced into this country has at last been put on the market in proper shape. For years Crockinole has been played, but only by a few, as the boards for playing it were not easily procured. It is a game fashioned after the old game so many have played as children, of putting a glass tumbler in the centre of a polished table and then with ordinary checkers see who can fillip with second finger and thumb the most checkers nearest to the glass. It is a game which two, four, six or eight can play, and as

It is now made of polished wood, is very attractive and handsome. The accompanying cut will show the idea of the game to all who are not already familiar with it. It is manufactured and placed on the market by the Copp Clark Co. and forms a very suitable addition to their extensive range of games the winter amusement.

NEW WRITING TABLET.

Quite an aristocratic design on the hinged cover embellishes a recent addition to the already extensive line of tablets manufactured by Warwick

Parchment. As it is padded by "the Johnson process" the trade can rely on its being a very desirable article to recommend to their customers for private correspondence. There are envelopes to match.

Cambridge Parchment Tablets are made up in octavo and quarto sizes, ruled or plain, and being printed in all colors of the coat of arms, present an appearance which is quite "English, you know."

LOUIS. D. MERRICK.

The travellers of to-day are numerous and of many kinds, but a good traveller is an employer's joy. Nerlich & Co., the famous fancy goods house, possesses one of the most popular travellers on the road. Though but a young man he has already a reputation which is indicative of the sterling qualities with which he is endowed. He is not a phenomenon; he is a man, but possessing certain talents which enable him to attain a high position in his chosen profession. Am-

& Sons, who have made this branch of their business a speciality. The coat of arms of old Cambridge



CAMBRIDGE PARCHMENT

University designates a writing tablet composed of a high-class paper, semi-rough surface, named Cambridge



bitious, energetic, thoughtful and gentlemanly are the qualities which mark Lou Merrick, and have won the esteem and respect of the dealers with whom he comes in contact.

Mr. Merrick was born in Toronto in 1862, and is a son of the late Mr. Merrick, sheriff of Prescott and Russell. He spent one year in a fancy goods house before entering the employ of Nerlich & Co., with whom he has been since the fall of '80. For the past five years he has been travelling, and always over the one district—Western Ontario. He enjoys the distinction of being the oldest traveller in his line of business, that covers this ground—in the sense that he has been longest in the district, selling the same class of goods. At present he is out in this district and meeting with his accustomed success. One means by which he has become popular is the fact that he delights in his work, and conscientiously shows to advantage every article that he carries, no pains being spared to give his customers all the information which would be useful to them. He seems to aim at making no splurge, but at doing an honest and continuous trade, and the result is seen in the fact that the firm have been so satisfied with his work that

