

*Laws Prospectuses No. 2.*

Having regard to the possible activity already referred to in the previous section, we have also decided to expedite the despatching of the "follow" pamphlet, a stock of which has safely arrived. Another reason that we have decided upon this course is that it strikes us there may be a good chance of it being even more impressive than that beautiful production, *The Book of the Laws of England*. In our opinion it is one of the best advertising prospectuses that has so far been issued by the London house. It gives fresh glory to the premier legal work; it emphasises its utility, and shews that the *turn over* edition gives the work a value which up to the present has not existed. If our letter box does not commence to be put to good use, say a week after the despatch of this "follow," we are not at all sure that there will not be some grounds for our coming to the conclusion that something has gone awry with the Dominion.

*Our Representatives.*

We met Messrs. Wood, Dalziel and Lightfoot at the depot at 1.15 Thursday morning. They did not seem surprised, even at that early hour, to be met by someone from London. They all struck us as being depressed, and they certainly had not many pleasant recollections with regard to the journey. They apparently wished to stay here a few days in order to get some washing done, and to settle down to the country, or some such nonsense. We, however, despatched them as follows by the 10.40 train to the west, leaving the night they arrived.

Mr. Dalziel has gone to Regina, and we hope he was able to commence work there yesterday.

Mr. Lightfoot starts—if he carries out our instructions—in Calgary on Saturday morning; and Mr. Wood should be fit and ready on Monday morning.

We have arranged for them to telegraph us a "night letter," as we mean to keep in close touch with them.

*The Laws of England, "Turn Over" Edition.*

We were glad to learn that you have shipped 100 sets of the first ten volumes of the above. We expect these will arrive in Montreal about the end of the month. As we informed you in our previous communication, we will see that Mills has very explicit instructions with regard to the disposal of these. We hope you gave special instructions to the packers with regard to the wrapping and packing of the cases containing the ten volumes. Our reason for specially mentioning this is that a number of the volumes in the representatives' specimen cases appear to have got rather damp, and, as a result, the leather is somewhat marked. We cannot say very badly marked, but the examination of the travellers' sets already referred to revealed the necessity for special care to be taken in the matter of packing. If Messrs. Wingate & Johnston have attended to this matter with the