

IRTS.

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es some beautiful
Satin, Serge and
Military Braid.Portrait Co.,
Fashion.

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YOUR
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GROCERS'

New Potatoes, New Apples, Etc.

Due Thursday forenoon ex S.S. Rosalind:

New N. S. Potatoes, Barrels,
New N. S. Apples,
New N. S. Cabbage, Barrels,
California Oranges--- Assorted
Sizes,
Silverpeel Onions--Very Cheap.

F. McNamara,
QUEEN STREET.



No Matter How the Fire
is Caused

If you're not insured, you're a
loser. Take time to see about
your policies. We give you the
best companies and reasonable
rates.

PERCIE JOHNSON,
Insurance Agent.

FOR SALE by J. J. ST. JOHN
50 Casks
LUBRICATING OIL,
For Motor Boats. Also,
1 COD TRAP, about 14 fathoms square,
with gear, at a low figure.

J. J. ST. JOHN, Duckworth St.

WARNER'S Rust-Proof Corsets!

The value in Warner's
Rust-proof Corsets has al-
ways been one of their fea-
tures. That is why we are
able to guarantee them to
you.

Our new models have ar-
rived and among them are
unusual values, in the lat-
est fashion lines such as
are here shown for aver-
age figures.

We have also many spe-
cially recommended styles
for stout figures and slen-
der—all guaranteed not to
"RUST, BREAK or TEAR".



Price from \$2.00 pair up to \$5.50.

Marshall Bros
Sole Agents for Newfoundland.

Forty Years in the Public
Service--the Evening Telegram.

A Kansas Made Editor.

Thirty-five years ago the editor
and publisher of the Topeka (Kan-
sas) Capital needed a reporter. An
important news story was "break-
ing," and there was not a man avail-
able to cover it. The editor went to
the composing-room and asked if any
of the printers would volunteer to get
the story. A young typesetter lately
arrived from a neighbouring Kansas
town hung his apron over the case
and went out to begin a journalist's
career that seldom has been equalled
in the Middle West or elsewhere.

The Compositor Senator.

A short time ago the former type-
setter, Arthur Capper, was sworn in
as United States Senator from Kan-
sas, having been elected by the lar-
gest majority ever given a senatorial
candidate in that State, of which he
had just concluded his second term
as governor. To-day he not only owns
and publishes the newspaper on
which he began work as a typesetter,
but owns ten other publications,
with a combined circulation of nearly
two millions, and giving employment
to more than seven hundred people.

Approximately one in every ten
persons in the United States, states
the National Printer and Journalist,
reads some one or other of the Cap-
per publications, which include the
Household Magazine, Missouri Valley
Farmer, Nebraska Farm Journal,
Missouri Ruralist, and the Capital.

How Has He Done It?

They circulate not only in and
around Kansas, but in every State
in the Union, with some 20,000 read-
ers in far-away Maine, 160,000 in
California, 20,000 in Florida, 200,000
in Washington, and as many in Min-
nesota, while down in Texas and Ok-
lahoma are nearly 700,000 persons in
homes where the Capper papers go.

How has he done it? A life-long
acquaintance, reviewing the career
of Senator Capper in the Saturday
Evening Post, tells us Capper began
lifting his publishing business "when
it was seven pounds lighter than a
straw hat," and now that it has de-
veloped into a gigantic institution he
handles it along with his Senatorial
duties "as easily as he did his first
little publication, whose circulation
could be tucked into a bushel bas-
ket."

Says the writer in the Saturday
Evening post: "The impressive thing
about Capper is that he has come
along without any fuss, without any
horns-tooting. He grew along with
the business—sometimes faster—and
now there isn't a detail with which
he is not familiar, or any part of it
all of which he is not master. Yet
he is never in a hurry, never in a
fret, never worried, but always calm,
happy, imperturbable—but busy."

Without Horn-Tooting.

"Every man and every woman of
the 700 who work for him swears by
him. Everything he turns out is
clean, decent, and worth while. And
personally he is modest and unassum-
ing, but full of force and energy,
though not a man of imposing pres-
ence. His figure is spare. It would
be difficult to find a more unassum-
ing man. There is nothing outward-
ly assertive in his personality. You
wouldn't pick him out for the boss of
the big publishing house he owns.
His most striking physical feature is
his eyes, which are those of an ideal-
ist, and are the key to his actions.
He pays little attention to dress. He
doesn't talk much. But he has an ab-
sorbing interest in the progress and
welfare of the people of the West,
which he is doing so much to promote
in his papers. And he is the person-
al friend of thousands of western
boys and girls who have come to
know him through the corn clubs, the
pig clubs, the flower-raising and
gardening clubs, and similar organiza-
tions; he is never too busy to plan
and finance for them."

As befits a Senator from a pioneer
"dry" State, Senator Capper, we are
assured, neither drinks, smokes, nor
swears, but has a "dry" sense of hu-
mor. Sometimes his devoted em-
ployees do a bit of swearing for him,
but are ashamed to be caught at it by
their soft-spoken boss."

Seldom Gives an Order.

It is characteristic of Capper that
he seldom gives an order. "If you
have room," he will say to his edi-
tors, "I should like to have you print
this." Or—"I think we should pub-
lish this." One day a distinguished
visitor to Topeka, on being shown
through the big publishing plant by
its proprietor, asked incredulously,
"Are all these people working for
you?"

"Well, yes," replied Capper after
some hesitation—then with a chuckle
—"I think half of them are." Inciden-
tally, the paper building is said to
be the finest commercial structure
in Kansas, and when strangers in
Topeka ask who the owner might be,
there is no hesitancy, but a world of
pity for the questioner, in the reply,
"Why, Arthur Capper, of course!"

His Motives.

Since he became Governor in 1911
—the first native-born Kansan to
hold the office—Capper, we read, has
turned over the greater part of his
work as a publisher to his employees,
with instructions to "employ no one

who drinks liquor or gambles," and
with these mottoes to be observed:
To do the right thing at the right time
in the right way; to do some thing
better than they were ever done be-
fore; to be honest and square in all
our dealings; to eliminate errors; to
know both sides of the question; to
be courteous; to be an example; to
work for the love of the work; to re-
cognize no impediments; to master
circumstances; to act from reason
rather than from rule; to be satisfied
with nothing short of perfection.

As to his political creed and record,
Senator Capper joined the Progress-
ives in Kansas when the movement
to defeat what was known as the rail-
road machine began, and he has stood
steadily for the Kansas idea of State
and national government ever since,
fighting the Old Guard systematically
and effectively. He stands, says
the Post, for the lowest taxes con-
sistent with public efficiency, for war
on all forms of graft, with special em-
phasis on profiteering, for a non-
partisan administration of all State
institutions, strict regulation of pub-
lic utilities, fair and equitable trans-
portation rates, reasonable supervi-
sion of corporations, and for the en-
forcement of the laws, especially the
liquor laws.

"The Government," he states in Re-
construction, should "have the power
to put a fair limit on profits, and, if
necessary, to take any business, or
the branch house of any business,
vital to the people, out of unworthy
hands and put it in charge of better
and more conscientious business men."

The gambler, who by his
manipulations contributes to the in-
creased cost of foodstuffs and other
necessities to the consumer, is a crim-
inal, and should be dealt with as
we deal with other criminals."

Senator Capper is a tireless advo-
cate of nation-wide prohibition.

Authorship Pays Something.

Does authorship pay? is the basis of
many an argument, and various figures
are quoted to prove the case one way
or the other. Here are some facts:

Edgar Allan Poe, received one hun-
dred dollars for a prize story, Sir Wal-
ter Scott made a clear million dollars
with his pen, and Mark Twain fully
one million and one half.

W. S. Gilbert was selling his writ-
ings for one hundred and fifty dollars,
when Mr. Emden, who was buying
"Dulcamara" said to him, "Let me
give you a piece of advice, young man:
Never sell such good stuff as that for
thirty pounds." The young author
took the advice, and later was able
to make hundreds of thousands with his
pen, to which "Pygmalion and Gals-
tea" contributed two hundred and
fifty thousand dollars.

Sir Arthur Piers treasured a set
of shirt studs, the fruits of his first
play, "Two Hundred a Year," while
his next venture, "Two Can Play at
the Game" brought him in twenty-
five dollars. Not so very long later,
however, "Sweet Lavender" added
two hundred thousand dollars to his
bank balance.

It is absolute folly to sell a play
outright. The author of "Our Flat"
received fifty pounds, but he might
have drawn thousands in royalties.
Sir James Barrie laughed when he
was asked to dramatize "The Little
Minister," but the play eventually
rewarded the author at the rate of
more than one hundred thousand a
year for several years.

Song writers have similarly reaped
a golden harvest from their efforts.
"Break the News to Mother" brought
in a good twenty thousand dollars,
while Sir Arthur Sullivan received
fifty thousand dollars in royalties
from the "Lost Chord."

So that it all depends upon two
things: how well you are known, and
the quality of the stuff you write, as
to whether you can make writings
pay. Jack London sold one of his
early stories for forty dollars. Be-
fore he died he wasn't even interest-
ed if an Editor offered him less than
seven hundred dollars for a single
tale.

Mr. Donald and the "Globe."

"Mr. Robert Donald's acquisition of
the Globe is an interesting event in
London evening journalism," says
the Star. "Till recently Mr. Donald
was editor of the Daily Chronicle, and
it was he who started its evening
edition, the Echo, which was after-
wards amalgamated with the Star."

"It is not quite correct to speak of
the Globe as passing from Mr. Leo
Maxse to Mr. Donald. Mr. Maxse had
an interest in the paper for a time,
but was never its editor, and his as-
sociation with it 'ceased' with the
signing of the Peace Treaty."

"The Globe has had more vicissi-
tudes than most papers in the forty
years since it disclosed a secret re-
lating to the acquisition of Cyprus,"
says the Daily News. "It is now to be
run on independent lines. That, with
Mr. Donald, means independent Lib-
eral lines."

Minard's Liniment Cures Diphtheria.

AYRE & SONS, Limited

We have just received a shipment of

Baby Carriages and Sulkies.

These goods will be sold quickly as we have only a limited
quantity. Please let us have your order soon as possible.

PICNICKERS BERRY PICKERS, SHOPPERS.

We have a few of our large stock of Baskets remaining to
be sold. Secure one quickly as they are selling fast.

SHOWERS
OF

SHOWERPROOF SPECIALS

AT
SPLASHING
PRICES

Our Coat Section is now replete
with many of the newest designs
in Ladies' Raincoats in all sizes,
at reasonable prices, to suit the
most fastidious.

COVERT COATS

These Coats, double-breasted, belted,
sleeve straps, and side pockets.

\$19.00.

RAGLAN CLOTH

This Raincoat, lined throughout, belted,
with fancy buttons.

\$15.00.

SINGLE BREASTED RAINCOATS

Belted, double cuffs, side pockets,
in light and dark Fawns

\$17.00

WOMEN'S BLACK OIL COATS

Plain and fancy belts, sleeve straps,
etc.

\$12.50

S. MILLEY

\$50.00 for 10c.

Here is \$50.00 worth of pro-
tection for your walls, pictures,
chandeliers, curtains and fur-
niture for 10c.

Poison Fly Paper

Is specially prepared porous pa-
per (not sticky or messy) that
attracts flies and kills them in-
stantly. Try a package and see
how soon your home will be rid
of flies.

PETER O'MARA,

The Druggist,
46-48 WATER ST. WEST.

Prices Cheerfully Given.

If you are contemplating Plumbing
or Heating your home, see me. Can
furnish you with price on same at a
moment's notice for first-class work
at reasonable figures.

BE WATCHFUL

and see that your Heating Boiler is
in good order, and about that other
Radiators you wanted in. Only a few
months more and winter will be on
us. Remember, I personally perform
or supervise my own work.

A. FITTMAN,

Plumber, Steam & Hot Water Fitter,
No. 11 LeMarchant Road.
Phone Parsons' 635. If you need me
for that job. 11/22/19

BLUE PUTTEE HALL.

(Cor. Gower St. and King's Road.)
May be hired for small dances or
meetings. Rates: Evenings \$12.50 up.
Afternoons \$7.50. Apply WFLD EN-
TERTAINMENT CO., LTD., King's
Road. 1/22/19

Certain-teed Roofings.

We are offering roofing at the follow-
ing bargain prices:

	1-Ply	2-Ply	3-Ply
Certain-teed	\$2.55	3.35	4.10
Sentinel	\$1.85	2.30	2.90

Asphalt Rubber Roofings
outwear Felt & require no at-
tention after once laid. Every
roll supplied with cement
and nails.

GEO. M. BARR.

Forty Years in The Public
Service--The Evening Telegram