

Condensed or "Want" Advertisements

The "Want Ad." gets work for workers and workers for work. It gets clerks for employers and finds employers for clerks. It brings together buyer and seller and enables them to do business, though they may be thousands of miles apart. It helps booksellers and stationers to clear their shelves of unsaleable stock. It enables them to get out-of-print books. In brief it is invaluable.

RATES.

Two cents per word first insertion; one cent per word subsequent insertions.

Five cents additional each insertion where box number is desired.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

AGENTS WANTED.

This is the problem of many English and American manufacturers and publishers. Why not use an Ad. under this heading?

A WELL KNOWN ENGLISH FIRM OF Christmas and post card publishers require some smart salesmen for their Canadian Branch; only those actually engaged in this trade need trouble to apply. Confidential, care of **BOOKSELLER AND STATIONER**, Toronto, giving full particulars, experience, etc. (1)

ARTICLES FOR SALE.

Don't keep any fixtures or goods around your store for which you have no further use. They are worth more to-day than they will be a year hence. Don't keep money tied up which you could use to secure discounts from your wholesaler.

HUNDRED THOUSAND BILLHEADS PERFECT goods, 30c. 1,000; envelopes, all sizes, bargains; paperclips, \$5 per 100. **W. R. Adams, Toronto.** (1)

BOOKS FOR SALE.

How to dispose of shop-worn or unsaleable books is the problem of many a bookseller. Try an advertisement under this heading.

COLUMBIAN CYCLOPEDIA, 42 VOLUMES, cloth bound, titles in gilt letters, pretty backs for bookcase, includes Atlas, \$23.00; also "History of the Nineteenth Century," year by year, by Edwin Emerson, Jr., beautifully illustrated with colored plates and half-tones, \$3.00. **W. T. Allen, Bowmanville.** (1)

"FIVE THOUSAND FACTS ABOUT CANADA." Send 25 cents for copy to Canadian Facts Publishing Co., 667 Spadina Avenue, Toronto, or order supply from your News Co.

BOOKS FOR SALE.

10, HANDY REFERENCE ATLAS OF THE World, new, enlarged edition, John Walker & Co.; 50, Royal Atlas for Canadian Schools, new edition, T. Nelson & Sons; 10, Miller's School Management; 10, Corson's Voice and Spiritual Education; 10, Corson's Aims of Literary Study; 10, Burrell's Clear Speaking and Good Reading; 5, Williams and Fisher's Theory and Practice of Cookery; 10 gross, Illuminated Texts, 10 1/2 x 4 1/2, large assortment for \$2.50 a gross. **Cloke & Son, Hamilton, Ont.** (11)

- BOOKS WANTED.

How to secure a copy of an out-of-print book or magazine may sometimes puzzle. Try this solution.

BOOKSELLERS HAVING IN STOCK copies of books dealing with the early history of Ontario towns or counties are asked to communicate with "Historian," Box 77, **BOOKSELLER AND STATIONER.** (1)

BUSINESSES FOR SALE.

Somewhere in Canada is a man who is looking for just such a proposition as you have to offer. Our "For Sale" department brings together buyer and seller, and enables them to do business although they may be thousands of miles apart.

A RETAIL BOOK BUSINESS WITH LARGE connection and doing a good trade in church and college books in one of the best cities in Canada; stock, about \$10,000; splendid opportunity for good bookman. Apply to Box 37, **BOOKSELLER AND STATIONER, Toronto.**

MISCELLANEOUS.

TO RENT - FLAT SUITABLE FOR BOOK, stationery or allied trade, between Yonge and Bay on Adelaide Street, Toronto, steam-heated and splendid light, hot and lanc in rear to ship from, size about 25 by 77; one of best and central locations in Toronto. Apply **McLeod & Allen, 42 Adelaide West.** (1)

PARTNERSHIP WANTED IN AN ESTABLISHED book, stationery or office supply business by young man with considerably experience; give some particulars re business and state amount of capital required. **B. B., care BOOKSELLER AND STATIONER.** (1)

POST CARDS

BEAUTIFUL BIRTHDAY FOLDERS FINE assortments for \$2, \$3, \$5 and \$10; comic postcards, \$2.75 a 1,000; 1,000 good scenery, art and comic souvenir cards, \$5.50. **W. R. Adams, Toronto.** (2)

BARGAINS IN COLORED SOUVENIR POST cards post free - 100 Canada, 60c., 75c.; 100 comics, 35c.; 100 illustrated, \$1.00; 100 novelty, \$1; 100 flowers, 60c., 75c., \$1; 100 foreign, 75c., \$1; 100 bathing girls, \$1; 100 birthday, \$1. **W. R. Adams, Toronto.** (3)

CHRISTMAS POST CARDS, LARGE ASSORT- MENTS, 75c., \$1, \$1.25, \$1.50 per 100. **W. R. Adams, Toronto.** (12)

VALENTINES - POST CARDS, 75c., \$1, \$1.25 per 100; paper comics, 35c. gross; order early. **W. R. Adams, Toronto.** (1)

WEAVER'S POST CARD PRESS, 12-14 King East, Berlin, Ont., will make double-toned local view post cards, glosso-views, triolines, or four color views and ship in from two to four weeks. Samples free. (1)

SITUATIONS VACANT.

You want a manager or a clerk. Here is the place to let your wants be known to just the class of people you require.

BRIGHT, INTELLIGENT BOY WANTED IN every town and village in Canada, good pay, besides the gift of a watch for good work. Apply **The MacLean Publishing Company, 10 Front St. E., Toronto.**

WANTED - A FIRST-CLASS SALESMAN who thoroughly understands books, stationery and wall paper business; such a person desiring to better his position apply to "Experience," care of **BOOKSELLER AND STATIONER.** (1)

TRAVELLER WANTED.

EXPERIENCED STATIONERY TRAVELLER, must be first class man; state experience, reference, age; salary, \$1,000 a year and expenses to start. **Meatles & Company, Ltd.**