

Opportunities in Chile: The Forestry Equipment and Services Market

Goods:

- Sawmilling machinery and equipment, particularly in high technology components;
- Computerized production control systems;
- Wood preservatives and anti-stain chemicals;

3.6 Lumber Remanufacturing

The focus on lumber remanufacturing stems from the Chilean desire to move into higher value-added processing and will aim basically to find ways to make lumber production in Chile more profitable in a global market.

Some 20 lumber remanufacturing mills are currently operating in Chile with a wide range in capacity. The largest operations register annual productions of around 40 000 m³ while the smallest drop to around 4 000 m³. Diversity is also found in mill design and origin of its machinery and equipment. In effect, machinery has been imported from several different countries, including Argentina, Brazil, Canada, Denmark, Germany and USA.

Canadian suppliers would appear to have their best options in the following area:

Service:

- Feasibility studies for lumber remanufacturing mills;
- Planning and design of lumber remanufacturing operations;

Goods:

- machinery and equipment for lumber remanufacturing mills;
- process control systems;
- Spare parts and machinery for replacement in existing mills;

3.7 Pulp and Paper

The pulp and paper industry is by far the largest segment of Chile's forest industry and is also the one showing the best prospects for growth over the coming years. Chile's pulp and paper industry is oriented to the export market, and is based primarily on kraft pulp.

Due to the large investments of recent years, all the mills in this group are either new or have been recently reconditioned.