

## Question 55 -- Continued

Why do you think we can bargain firmly and effectively?

15. Confidence in Canada -- It is an accessibility we have to bargain firmly and I think we do. Canada has brains. / I just have confidence. / Because I have great confidence in the people of Canada. / I have some faith they'll do their best. I don't think they're pushovers. / I believe in Canadians and we have enough "backbone" to do it. / It's a good country and if Canadians think it's good for the country they will be effective. / Because of the fact that we're Canadians. / I just think we will be able to. / I have confidence in Canada. / We are confident, maybe not powerful, but confident. / I'm confident in Canada's ability to negotiate effectively. We are not idiots as the Americans might think / We should have confidence in our federal leadership. / We are small but we know how to handle our own country's affairs. We may lose but in the long run we will win. / Because Canadians have stood up for themselves up until now.
16. Canada Able To Negotiate As Well -- We have the same negotiation ability as the Americans and even better. / We are just as good as they are. / I think we have a mind of our own as well as everyone else. Canada should be able to voice her own interests with the United States. / No particular reason -- just don't see why we shouldn't negotiate as well as the Americans. / I feel we can bargain as well as they can.
17. Strong Canadian Economy -- Right now, we've still got a vital economy so we won't have to make vital concessions. / Economy is set -- it would take a lot of money for anyone to damage Canada's economy.
18. Our Technology/Products -- We have the capability and resources to compete, but the people in charge of industry might not have our best interest at heart. / We have as much capability and technology as they have. / We have our independence as well as our technology and expertise. / Because we are a main part of the market place and have a strong say in where our goods go. / We have a lot different industries to work with and help a lot. / Because we produce just as good a product and deal business wise as good as others. / We have the technology and know-how.
19. Canada Will Fight -- Canadians will put up a fight for ourselves and not let Canada be taken over. / Because we are suddenly realizing that we have to be a little craftier to get what we want. / I don't know -- we can't give up. The Americans will not hand us anything; We must fight for it.