REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
POST : 646-GUATEMALA	GUATEMALA	
QUARTER: 1		
007-POWER & ENERGY EQUIP. & SERV.	A)CONTINUE SUPPORT TO SNC IN THE RIO BOBOS HYDRO PROJECT. B)CLOSE LIASON WITH INDE AND ENEE TO IDENTIFY FUTURE COMMERCIAL OPPORTUNITIES.	RIO BOBOS DEV. HAS BECOME A PRIORITY FOR GTMLAN GOVT & SNC-CPPF STUDY HAS BECOME THE PRINCIPAL WORKING DOC. B)SUCCEEDED IN COORD. PRESENTATION OF GENERATION EQPT PROPOSAL WORTH APPROX $4M FROM MARKHAM ELECTRIC TO INDE.
011-OIL & GAS EQUIPMENT,SERVICES	MONITOR DEVELOPMENTS IN THE OIL AND GAS SECTOR AS WELL AS OTHER RESOURCE ORIENTED OPPORTUNITIES	COORD. PARTICIPATION OF GTMLAN DELEG. TO INTER-CAN '87 IN EDMNTN. ASSISTED SIRIUS RESOURCES LTD IN THEIR PROPOSAL TO THE GOVT. TO BEGIN EXPLORATION IN GTMLA. HELPED DB PIPETECH REACTIVATE ACTIVITIES FOR THE GUATEMALAN PIPELINE.
001-AGRI & FOOD PRODUCTS & SERVICE	TO CONTINUE CONTACTS WITH LOCAL LIVESTOCK BREEDERS TO IDENTIFY SALES POTENTIAL.	POST WAS PRINCIPAL COORDINATOR FOR RECENT SALE OF 20 HEAD OF SWINE TO LOCAL BREEDER. QUALITY OF STOCK HAS OPENED DOOR FOR FURTHER SALES.