

BUSINESS OPPORTUNITIES

Before entering into a contractual agreement with a company, readers are advised to verify the bonafides of the companies listed here.

MEXICO — A company here is seeking Canadian firms to enter into a **joint venture arrangement for the deep sea fishing of shrimp and scale fish** in the Gulf of Mexico. Contact Pierino Antonio Ganem, Pesquera y Naviera del Carmen, S.A. de C.V., Ciudad del Carmen, Campeche, Mexico, Tel.: (011-52-938) 23090; Fax: (011-52-938) 25348.

PAKISTAN — The representative of a Pakistani-based company is seeking potential **supplier(s)** interested in the **transfer of technology** to a Pakistani pri-

vate company for the setting up of a **small-to-medium-scale plant to produce particle/chip board** (either from wheat straw or rice straw). Contact Tahir I. Qureshi, Tiqsons Technologies Inc., 235 Dixon Road, P.O. Box 39228, Toronto M9P 3V2, Tel.: (416) 249-8101; Fax: (416) 249-4505; Web Site: <http://www/tiqsons.com/tiqsons/>

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TAIWAN — A Canadian supplier of **model kit homes**, to be used for educational purposes in schools, is being sought by Asperworld Development Co., Ltd., No. 460 Wen Hsin Road, Sec 3, Taichung, Taiwan, Tel.: 886-4-312-7636; Fax: 886-4-312-7756.

November Bidding on Bangladesh Oil, Gas Blocks

Under a production-sharing contract (PSC), the Bangladesh Government (Petrobangla — the main government-owned oil, gas and mineral organization in Bangladesh — and Board of Investment) plans to hold second round bidding of approximately 17 blocks (out of 23) for exploration and development of oil and gas in Bangladesh. The bidding round will be held in London and Houston in November 1996.

As a result of first round bidding in 1992, Occidental (USA) and Cairn PLC (UK), with Holland Sea-Search (the Netherlands), received PSC contracts for three blocks each.

Companies that have shown interest in first round bidding include: Rexwood-Oak-

land (USA), Arco (USA), U-MIC (USA), Total (France), Steller Oil and Gas (UK), British Gas (UK), and Mckenzie (USA).

The strike success rate in Bangladesh is approximately 33 per cent.

Appropriate Canadian companies seeking further information on these opportunities may contact the Canadian High Commission, Dhaka, Bangladesh, Tel.: (011-88-02) 883 639/607071-77; Fax: (011-88-02) 883043.

Interested companies may also contact Mr. M. Fariduddin, General Manager, Petroleum Concession Division (PSD), Petrobangla, Dhaka, Fax: 88-02-811613 or 813168.

MECOM 97

Continued from page 7

follow — maintaining demand for the foreseeable future.

The same is true in Kuwait where, last year, a US\$32 million contract was awarded for 30,000 lines — in addition to the expansion of the existing 55,000 lines to 66,000 lines.

Contact

Companies interested in participating in **MECOM 97** or wanting more information may contact the show organizer's Canadian agent, UNILINK, 50 Weybright Court, Unit 41, Agincourt, Ontario M1S 5A8, Tel.: (416) 291-6359; Fax: (416) 291-0025.



DFAIT's InfoCentre provides counselling, publications and referral services to Canadian exporters. Trade related information can be obtained by contacting the InfoCentre at 1-800-267-8376 (Ottawa region: 944-4000) or by fax at (613) 996-9709; by calling the InfoCentre FaxLink (from a fax machine) at (613) 944-4500; by calling the InfoCentre Bulletin Board at 1-800-628-1581 via a computer modem; and by visiting the InfoCentre Internet World Wide Web site at <http://www.dfait-maeci.gc.ca>.

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