

REDUCTIONS) TOGETHER WITH GENERAL RULES ABOUT EXCEPTIONS TO SUCH A FORMULA, THE STAGING OF AGREED REDUCTIONS AND THE RELATIONSHIP BETWEEN PROGRESS IN TARIFF NEGOTIATIONS AND THAT IN OTHER AREAS OF THE NEGOTIATIONS - FOR EXAMPLE AGRICULTURE AND NON-TARIFF BARRIERS. OVER THE COURSE OF THE NEXT FEW MONTHS, WE AND OTHER PARTICIPANTS WILL BE CALLED UPON TO SPECIFY THOSE BARRIERS TO TRADE IN AGRICULTURE PRODUCTS AND NON-TARIFF MEASURES MAINTAINED BY OUR TRADING PARTNERS WHERE WE WOULD WISH TO SEEK NEGOTIATED REDUCTIONS AND OTHER CHANGES. WE WILL ALSO BE ACCELERATING OUR EFFORTS TO DEVELOP ADVANCED DRAFTS OF POTENTIAL CODES OF CONDUCT ON NON-TARIFF MEASURES. THE ACCELERATED MOMENTUM ANTICIPATED FOR THIS FALL PROMISES TO LEAD INTO A TIME OF INTENSE HARD BARGAINING EARLY IN THE NEW YEAR, WHEN PARTICIPANTS BEGIN PLACING THEIR CARDS ON THE NEGOTIATING TABLE. HOW LONG THE ENSUING NEGOTIATION WILL TAKE IS ANYBODY'S GUESS AND MID-YEAR 1978 IS ABOUT THE EARLIEST ANYONE EXPECTS THEM TO CONCLUDE.

MY OWN APPOINTMENT AS CANADIAN COORDINATOR FOR THE MTN CAN BE SEEN AGAINST THE EVOLUTION TOWARDS THE SUBSTANTIVE STAGE OF THE NEGOTIATIONS. I WILL BE LOCATED IN OTTAWA AND WILL BE WORKING CLOSELY NOT ONLY WITH MR. MACEachEN AND THE OTHER MINISTERS AND DEPARTMENTS