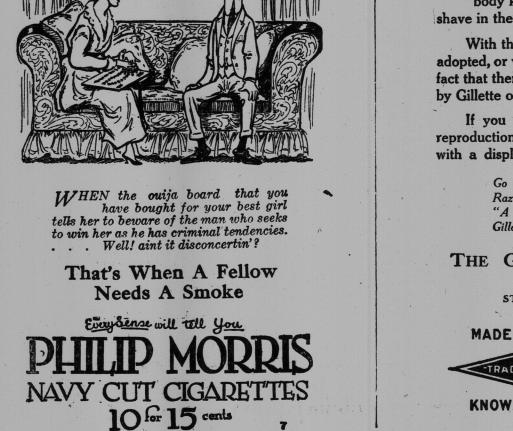


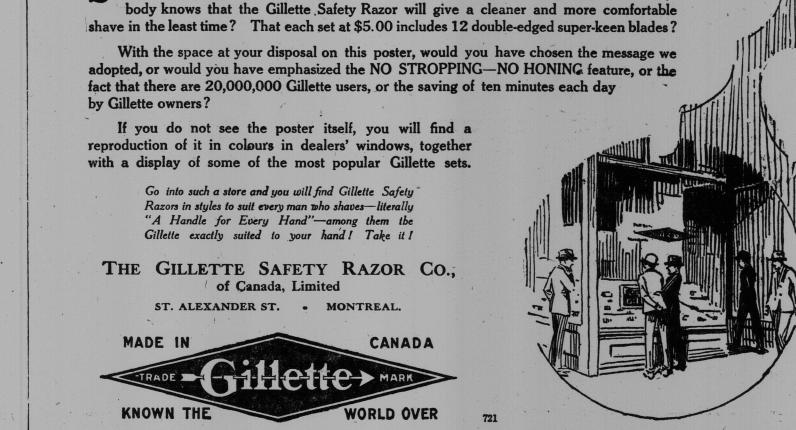
the country. While serving in the American army for more than two years, both in this country and overseas, the

CTUDY the Gillette Poster on the boards. What do you think of the wording, "A Handle J for Every Hand"? Do you think we have taken too much for granted that every-

nto contact with hundreds of boys wh until they enlisted in the service of their country, had never before left their home towns. Visiting many of the larger cities in America and Europe, it was not long before they realized that the larger em many things in the ment and recreation, place entertainment and recreation, place entertainment to go to in the even 5,—something entirely lacking in thei remarked that immediately upon thei from the service it was thei to establish themselves in th ties and there take advantage of ater opportunities open to them a consequence, when they returned the glory of their reception and ecoming had worn away, they mecoming had worn away, they ught the larger communities and have

sought the larger communities and nave since settled permanently there. It is definitely agreed and accepted that a certain amount of exercise and recreation is essential in furnishing the laxation after a stre office or factory. We hav ts where such may be se the larger cities. Why is son t done along this line for peo the farm youth a place to go i re? His daily work is far uous than that of his city and it would seem that for this m, a "safety-valve," to the tension and ease things up a Perhaps if such a medium be es-hed, farm hands would be more ful, at least more so than they been during the past few years. 1 M. McLeod, of Columbus, Ohio,





WILL ST. JOHN RESPOND TO THE CALL TOMORROW?

\$375,000 in Preferred Stock in the New Hotel Offered the People of This City

Our city is now being placed on record for or against, modern hotel accommodation.

CITIZENS

The taxpayers of a city are the stockholders in that city. As such they should be vitally interested in its prosperity. Unless the city pays them dividends in the shape of rising real estate values and increased trade, they are losing money on their investment.

Insignificant hotel accommodation, like insignificant funds, pays insignificant dividends. All other things being equal, the city with the "Modern Hotel Accommodation" pays the largest dividends.

- It receives more favorable publicity.
- It attracts more desirable tourists.
- Its merchants sell more goods.
- Its real estate values rise faster.

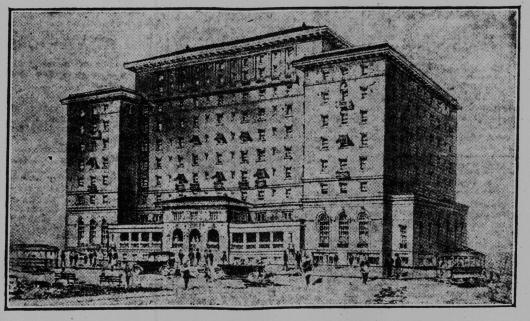
The Commercial Club is earnestly inviting all taxpayers to cooperate in securing for St. John a New and Modern Up To Date Hotel.

A Hotel of this size will, of course, necessitate the employment of a very large staff of St.

PLAIN FACTS

You are afforded an opportunity to display civic patriotism, and be paid for doing so.

An opportunity to assist in serving St. John's Hotel requirements. THE SIGN OF A PROGRESSIVE CITY



A MODERN AND UP TO DATE HOTEL THE "HOTEL CHAMPLAIN"

An opportunity to place at St. John's command the practical cooperation of the United Hotels Company which combines the ability to serve with the desire to do so.

An opportunity to invest in a Home Industry, which will ma-

If St. John says "No" the great corporations who have made this hotel possible will withdraw their support.

CITIZENS

One of the most difficult problems confronting cities today is the provision for the greatly increased hotel traffic, which has developed during the last few years, especially since the introduction of motor vehicles.

The first step in such relief is obviously that of providing the necessary hotel accommodation.

Q. Is St. John confronted with such a problem?

- A. Yes.
- Q. Is it possible to solve the problem?

A. Yes. The co-operation of the citizens with the Commercial Club, in its Drive to secure a portion of the funds necessary for the construction and equipment of The New Hotel, will successfully solve the problem.

The \$375,000 solicited of the investing public of St. John will be thrice repaid in construction, wages and local purchases of building materials and equipment before the hotel is ready for operation.

John men and women-another steady industry.

terially assist in making the community a more prosperous one

Full Printed Information Available at the Commercial Club, **164 Prince William Street**

THIS IMPORTANT MATTER NOW RESTS WITH THE CITIZENS OF ST. JOHN