

# Reciprocity in Tariff Between Canada and U.S. Theme for an Interesting Discussion

## RECIPROCALITY WOULD HURT FEW PEOPLE IN STATES

Hon. Whitney Argues That Canada Would Be Benefited by Policy, But President George is Not Impressed.

ANOTHER FINE DAY  
ATTENDANCE 65,000

The guest of honor and chief speaker at the directors' luncheon at the exhibition yesterday was Henry M. Whitney, ex-president of the Dominion Iron & Steel Co., and a prominent figure in Boston financial circles. There were also a large number of prominent stock-brokers and fruiters present from the city and other points in the province, two of three of whom took part in the discussion on the speech of the American visitor.

In introducing Mr. Whitney, President George made reference to the fact that that gentleman was a candidate for the governorship of Massachusetts, and that reciprocity was the chief plank in his political platform as representative of the Democratic party. With Mr. Whitney's ideas, under certain conditions, he believes, that every one of his auditors and the general public would be in entire accord. A closer relationship between Canada and the United States on an equitable basis would be a very desirable consummation, but the great problem would be to make such an arrangement that both countries would benefit thereby.

"As far as Canada is concerned," said Mr. Whitney, "much could be done to remedy what is at present a very one-sided state of affairs." He suggested that the tariffs might be beneficially lowered, or even that the products of each country which were in general use in the other might be placed on the free list. There was no necessity for trade treaties. These were generally a source of nothing but complications. He desired to see more Canadian products going to the United States, but he could not agree with the suggestion that Canada give free entry to American manufactured goods in return for the abolition of the duty on raw material from Canada.

**Argument for Reciprocity.**  
Mr. Whitney was cordially received. The development of the United States during the last hundred years had been solely due to the development of its agricultural resources, he said, and the Dingley, or any other tariff had done nothing except to retard it. He suggested that Canada had always been friendly to the reciprocity sentiment, sharing with Canada regret that Sir Wilfrid Laurier, when he went to Washington to suggest reciprocity, had been turned back by the opposition. He knew of no reason why reciprocity with Canada should be any less valuable now.

Taking up the question of the effects of such a tariff, the speaker sought to show that a small proportion of the people of the United States would be adversely affected. Altogether there were 75 per cent. of the people to whom the tariff was a matter of no consequence; with 7,000,000 men employed in agricultural and mechanical pursuits, 1,200,000 in building trades, 600,000 in mining, 600,000 in the professions and from 600,000 to 800,000 tradesmen. All told, he estimated, he said that more than one and one-half millions were interested in the tariff; 5 per cent. of the people of Massachusetts were interested in it diversely.

**Who Would Be Hit.**

The textiles and the iron and steel industries of the United States did not employ more than one and one-half millions. Owing to natural conditions, iron and steel could be manufactured more cheaply there than anywhere else. If not more than 5 per cent. of

Whitman, Elmbrook; J. E. Carter, Picton; J. E. Mitchell, Mountain View. Section 2, June and July white cheese. Mitchell, Mary Morrison, D. Menzies, Molesworth; Jas. A. Paton, Atwood. Section 3, August colored-L. Tinsmith; J. E. Mitchell, R. A. Thomson, J. E. Stedebaur. Section 4, August white—Mary Morrison, J. A. Paton, J. E. Mitchell, F. McNeil. Section 5, truckle cheese—R. A. Thomson, Mary Morrison, L. R. Kinell. Section 6, flats—J. A. Mitchell, J. E. Carter, Thomas Ishler.

**The D. R. McIntyre Furniture Co.**  
An exhibit which should be seen by all visitors to the exhibition, who are connected with the retail trade, is that of the D. R. McIntyre Furniture Co. Their stand is near the east entrance of the process building. This firm are manufacturers of silent salesmen, store fixtures, hat and wall cases, etc. Their factory, situated at Tillsonburg, Ont., is fitted with up-to-date machinery and being combined with good material and high-class workmanship the quality of the goods turned out are second to none on the market.

**One of the specialties this firm is exhibiting is really an ideal silent salesman. It is set on legs instead of having the base go down to the floor. All visible parts of the stand are made from selected quartercut American white oak, and finished in golden beveled. Shelves are plate glass with edges planed. The doors run on ball-bearing pulleys and are made of oak. The legs are of oxidized copper. This salesman is well designed and worth inspecting.**

Attention is also being called to the "Ideal Notion Case," which is recommended for the convenient display of notions, cutlery, druggists' sundries, etc. The drawers are made of strong, made, and the bottoms being plush covered, the contents show to great advantage. The entire frame supporting the drawers can be removed to permit of cleaning glass. A "standard silent salesman" is also manufactured with adjustable shelf brackets, the frame being made from quartercut American white oak.

**Choice Butter Scotch.**  
Old fashioned butter scotch has been the rage at the exhibition grounds ever since the start of the fair. Lovers of candy flock around the stand where it is sold and an increased staff had to be put on to cope with the demand for that choice confection. It is manufactured by the Patterson Candy Company of Toronto, and is recognized to be a leader in its line. Nothing but the best creamery butter is used in its manufacture, and it contains no deleterious substances whatever, which would be in any way injurious to those who eat it.

There was a lively fracas in a restaurant, in which the chef and Bates, a waiter, were principals, the latter having a plate smashed over his forehead, making a mess of stitches necessary. The exhibitors of carriages are not satisfied with their quarters, under the grand stand. They complain of the dust and lack of proper ventilation. The report of the accident on the Auto Scenic Dips, in the issue of Sept. 2, was an error. There has been no accident at all on the "dips" since the start of the fair, and, in fact, the company has never yet had an accident on this road or any other.

**DUSS AND HIS BAND.**  
Main Band Stand 11 a.m.  
1. Overture—Midsummer Night's Dream.  
2. Caprice—"The Charming."  
3. Minuet—Gavotte.  
4. Duo for Horn and Flute, Serenade.  
5. Entry of the Gods into Walhalla.  
6. Overture—William Tell.  
7. Romanza—"The Dying Poet."  
8. Intermezzo—"The Voyage."  
9. Hymn to the Sun.  
10. Spanish Dances (Nos. 2 and 5 Opus 12).  
11. Overture—"Bohemian Girl."  
12. Music from "Scenes Pittoresques."  
13. Quartet—"Goodbye, Sweetheart."  
14. Danza Ecotica.  
15. Popular Airs from "The Prince of Pilsen."  
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20. Danza Ecotica.  
21. Popular Airs from "The Prince of Pilsen."

**Butter and Cheese Awards.**  
The awards for the exhibits of butter and cheese at the dairy building were made yesterday and the prize winners in order are listed below. In the butter exhibit, section 12, R. McIntyre Furniture Co. won the trophy, this year with 97.34 points.

Section 9, salted tub—W. H. Stewart, score 97.12; B. J. Payne, Jas. Walker, Renfrew Creamery Co.  
Section 10, unsalted—W. H. Stewart, score 97.12; B. J. Payne, Jas. Walker, Renfrew Creamery Co.  
Section 11, best 20 lbs. creamery in 10 lb. packages—R. M. Player, score 96.12; James Walker, J. H. Leclerc, F. E. Brown.  
Section 12, best 40 lbs. creamery in 10 lb. packages—R. M. Player, score 96.12; James Walker, J. H. Leclerc, F. E. Brown.  
Section 13, best tub dairy, not less than 35 lbs.—Mrs. W. H. Stewart, score 96.12; James Walker, J. H. Leclerc, F. E. Brown.  
Section 14, best dairy, in 10 or 20 lb. cracker or tubs—R. D. Young, score 96.12; James Walker, J. H. Leclerc, F. E. Brown.  
Section 15, best dairy, in 1 lb. rolls, not less than 10 lbs.—Mrs. L. Wilson, score 95.12; W. W. Grealy, Mrs. W. Baldock, Andrew Thomson.  
Section 16, small butter packages, 10 to 20 lbs.—R. D. Young.  
Section 1, June and July colored cheese—R. A. Thomson, Atwood; J. E.

**Potash as a Fertilizer.**  
The most interesting of all the exhibits in the tents at the exhibition grounds is undoubtedly that of the Potash Syndicate. While of especial interest to farmers, the proportion of it to the tent is very pretty and attractive. The tent is very pretty and attractive. The tent is very pretty and attractive.

**LOOKED LIKE INTENDED SUICIDE.**  
The citizen who was seen brandishing a razor looking razor said it was not suicide he was thinking about his Putnam's Corn Extractor and his razor—very wise, because Putnam's cures in 24 hours.

**Double over second mentioned, and the second mentioned double over the first.** There are also specimens of potato salts taken from mines in Germany, and of various potash fertilizers ground and concentrated. Three large diagrams show the increase in consumption of potash in Germany since 1880, and outside of Germany as well. Souvenirs of the exhibition are given away as well as a farmers' guide, which contains very valuable information.

**S. Anargyros Exhibit.**  
An exhibit which should command a great deal of attention is that of the manufacturers of Murad and Mogul cigarettes. Their stand is situated near the centre of the process building, where they have erected a very fine representation of the Traitors' Gate in the Tower of London, built entirely from cigarette boxes.

**The quality of the goods is too well known to be dwelt upon in detail and it will suffice just to mention the fact that the sales are really on the increase. A smoker who delights in a good after-dinner Turkish or Egyptian cigarette should give one of these brands a trial. They are on sale at numerous stands throughout the exhibition.**

**Guessing Contest.**  
In connection with this exhibit a guessing contest has been inaugurated, which will be open to all visitors to the exhibition. A prize of \$20 will be awarded to the person guessing the correct total number (or nearest thereof) of packages used in the erection of this stand. Everyone has an equal chance, the contest remaining open to Sept. 6th. A coupon is handed to each contestant, on which he (or she, as the case may be) is required to write down their estimate of the number of packages and their name and address, after which it should be returned to one of the representatives in charge of the stand. The result will be published in the papers, and the person fortunate to guess correctly will be notified and requested to call at No. 30 Church-st. for the cheque.

**Meet me at Newcombe's Rest Room.**  
**I. E. Shantz & Company.**  
It would take more than a large exhibit to display the products of I. E. Shantz & Company of Berlin, Ont., makers of band saws, the Howard furnace, pipe cutting, threading machinery, etc.

**This year in machinery hall the firm have confined their exhibit to showing their pipe cutting and threading machine, which is so fitted as to be easily operated, and has the most perfect mechanism invented.** It is worthy of the time and attention of visitors.

**Snap Hand Cleaner.**  
When an exhibition wash your hands with Snap Antiseptic Hand Cleaner at the manufacturers' annex and get that deliciously clean feeling.

**Dean's "Sunnyside Cruiser" Canoes.**  
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**For Bakers and Butchers.**  
Scales of the best quality can be seen at the exhibit of C. Wilson & Son, of Toronto, in machine shop and exhibition grounds. There is everything from a small grocer's scale to the large coal and stock scale. There is also a variety of dough-mixers and very complete sausage machines.

**Canada Metal Company.**  
In the machine shop at the east entrance, the Canada Metal Company have a very fine exhibit of all kinds of metal, including ingot lead, tin, copper, brass, and silver. They are also exhibiting a variety of metalware and metalware.

**The above-mentioned metalware are used in the manufacture of solder, wire, bronze, plumbers' piping, electrical wire, and other metalware. The company's representatives are in attendance at the stand ready to explain the different grades of metal. The offices of the company are situated on William-street, Toronto, where any information can be obtained.**

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**Independent Order of Odd Fellows.**  
We find that society row has this year, as it has for many years past, a tent under the auspices of this grand old order, looked after as usual by the committee of Toronto District No. 19. We understand that the Independent Order of Oddfellows had the first society tent on the exhibition as it has for many years past. Other societies have joined, until today society row has become a very important feature of our annual fair, the position given to the row this year is by no means in keeping with its importance.

**A Good Attachment.**  
A patented hose supporter for both ladies and gentlemen is the article that the Dominion Novelty Manufacturing Company are featuring in their exhibit. The supporter for ladies is attached to the corset in a manner which is most comfortable and effective. One gentleman was rather skeptical as to the effectiveness of the new class, which the company patented in March last, and gave a vigorous tug at the apparatus, the business end of which was attached to a stocking on an artificial leg. It wouldn't budge an inch, and was stuck to the garment like a bulldog.

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The surest relief is Nerviline. It sinks to the core of the pain, limbers the muscles, gives relief at once. No other liniment one-fifth as strong as Nerviline. Try a 25c bottle.

**THE BEST DRINK**

**At The Exhibition**

There are "taps" in various parts of the Exhibition Grounds, but the flat, lukewarm city water will not satisfy an Exhibition thirst. Tap water is not pure either. Be good to yourself, and get a drink of

**McLaughlin's**

**"Canada Dry" Pale Ginger Ale**

exhibited at the J. J. McLaughlin, Limited, exhibit in middle of the Manufacturers' Building. It is the first "dry" Ginger Ale made on this continent to equal the imported. Be sure and stop at the

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