Xerox is a case in establishing leadership, and keeping it. VNRIs allow the exercise of leadership; whereas regulations do not. And VNRIs can be global; whereas regulations are restricted to government jurisdictions.

Having set measurable goals in key areas, Xerox intends to continue to develop its environmental initiatives globally.

## References

Tom Armstrong, former Manager, Environment, Health & Safety, Xerox Canada Ltd.
Patricia Calkins, Environment, Health and Safety, Xerox Corporation
Xerox web site, including the 1996 environmental and annual reports