

## **Industrial Cooperation Program (INC)**

CIDA's INC Program provides financial incentives to Canadian companies interested in entering into long-term business partnerships in developing countries. To qualify for the program, a project proposal must include social, economic, and industrial benefits for both the developing country and Canada.

To be eligible, organizations must demonstrate that they have the human, technical, and financial resources, as well as the skills and experience needed to carry out the project.

### **Investment programs**

The investment-oriented programs assist eligible Canadian companies, particularly manufacturers, to conduct studies on the viability of long-term cooperation agreements with developing country businesses. It may also pay certain costs incurred when a joint venture is set up with entrepreneurs in a developing country.

### **Professional services**

The services-oriented programs help eligible organizations (for example consulting firms, financial institutions, and business associations) to conduct studies and provide professional guidance and advice to potential clients in developing countries.

### **How to apply**

Contact the Program Manager responsible for the country which interests you to discuss funding opportunities. A list of countries eligible for Industrial Cooperation Program assistance is available from CIDA.

To obtain more information on the support mechanisms (specify the country, if possible), please contact:

The Industrial Cooperation Division  
Canadian International Development Agency  
200, Promenade du Portage  
Hull, QC K1A 0G4  
Fax (819) 953-5024

or call Public Enquiries and Service to the Public for information on the INC program and other CIDA programs at Tel. (819) 997-5006, Fax: (819) 953-6088, Teletypewriter (819) 953-5023.