

Opportunities in Chile: The Forestry Equipment and Services Market

Aserraderos Arauco

Six mills: sawmills and millworks operated by one corporation. Detailed information on each of the units is not available except for output as follows:

	Annual Output (m ³ of lumber)
El Colorado	70,000
Escuadrón	55,000
La Araucana	35,000
Pilpilco	30,000
Maitenco	30,000
Colico	20,000

One of the operations is new, El Colorado, the rest have been established for several years. El Colorado has basically German Equipment (Linck).

Celulosa Arauco y Constitución S.A. is the owner of these mills (100%).

Aserraderos Copihue S.A.

Product:	Lumber, millwork, furniture components, treated lumber and roundwood, logs, chips and pulpwood.
Capacity:	Sawmill : 120,000 m ³ /year Millwork: 20,000 m ³ /year Furniture components: 10,000 m ³ /year
Markets:	Middle East, Japan, Europe, Argentina, local
Equipment:	Sawmill: Frick, schurmann.(U.S.A.); Kiln: Bollman (Germany), Moore (U.S.A.); Components: U.S.A., Italy, Brazil
Years In Operation:	around 15
Expansion plans:	none

Av. 11 de Septiembre 2155, Piso 14
Santiago, Chile
Tel: (56-2) 231-1831 Fax: (56-2) 231-1903

Owners: Shell Chile (55%), Citicorp (45%)

Aserraderos Mininco S.A.

Product:	Lumber
Capacity:	100,00 m ³
Markets:	Middle East, Japan
Equipment:	Linck (Germany), Ari (Sweden)
Years in Operation:	8
Expansion:	* Replacement of equipment '93-94

Construction of new mill '93-94

Agustinas 1357, Piso 3
Santiago, Chile
Tel: (56-2) 698-1941
Fax: (56-2) 696-8833

Owner: CMPC (100%)
Fernando León Steffani, General Manager

Forestal Carampangue S.A.

Product:	Lumber
Capacity:	150,000 m ³ /year
Markets:	Middle East, Japan, Europe
Equipment:	Linck (Germany)
Years in Operation:	15
Expansion plans:	none

Estado 10, Of. 1402
Santiago, Chile
Tel: (56-2) 632-1241
Fax: (56-2) 633-9680

Ownership: French entrepreneur M. Porte
Miguel Azriel, General Manager