

KELOWNA FLIGHTCRAFT LIMITED

#1-5655 Kelowna Airport
Kelowna, British Columbia
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Keywords: Modifications, Repair & Overhaul, Engineering, Research & Development, Manufacturing, Fixed Base Operator, Aircraft Charter, Maintenance Training and Machining.

History: Incorporated in 1970. Affiliated with Kelowna Flightcraft Air Charter Ltd., Kelowna Flightcraft R&O Ltd., and Kelowna Flight Com Avionics Inc. All companies are owned by the same officers and operated as Kelowna Flightcraft Group.

Capability/Products:

Modification, inspection, repair and overhaul of Convair aircraft.
Manufacturing approval.
Engineering for both structures and electronics/avionics.

Experience: DND CC109, Convair 580, Boeing 727; Cargo door installations; Development and building of Convair 5800.

Current Market Activity: Our current marketing activity is for the promotion of sales for the Convair 5800. This is being done by promotional tapes and press releases plus trade magazine articles.

Rank Export Countries: U.S.A., New Zealand, Bahrain, Norway.

Market Strategy: Our major priority will be the Convair 5800 marketing which we hope will be worldwide after certification (Fall '92). Our other activities are basically word of mouth and to date shops are booked on a average six months in advance.

Plant Size: 60,000 square feet, 2 main hangars.
Average Work Force: 280
Gross Sales: \$25 - 30 Million
Export Sales: \$10 Million
Ratio Commercial/Defence Exports: 10:1
Qualifications: Government & Military Certificates.
Date: August 10, 1992