## **BOISINOVE (1991) INC.**

418 des Adirondacks Beauport, Québec G1C 7E8

Tel: (418) 661-1032 Fax: (418) 661-6207 Export Contact:

Daniel Fiset Manager

The company, founded in 1984, manufactures furniture made of jack pine and distributes throughout North America. The firm manufactures a wide range of futon frames specially designed for customers, using exclusive raw materials. Boisinove has built a solid reputation around quality, promptness and good after-sale service. The company's production system has made it possible to reduce delays in delivery by 75 per cent.

The company has just taken the important step of signing a contract with a large national distribution network. Manufacturing agents are covering the Toronto and Washington DC metropolitan regions. Despite strong competition from within the USA and from China, Malaysia, Brazil and others, we are still able to export 30% of our products to the Northeastern US. The company has just moved into new and more spacious facilities that will enable it to increase its production capacity and thus fulfil its mission more effectively.

## **Products for Export**

Wooden Household Furniture, not upholst. Couches, Studio Beds, Bunk Cribs