REPORT 4 87/09/25

## GUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87

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FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 415-HAGUE, THE

009-FOREST PRODUCTS, EQUIP, SERVICES NETHERLANDS

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

PLACE STORIES & PHOTOS OF INNOVATIVE HOUSING PROJECTS WITH NETHS

ARCHITECTURE & BUILDERS MAGAZINES.

VISIT DO-IT-YOURSELF PRODUCTS IMPORTERS TO IDENTIFY POTENTIAL MARKET NICHES AND PROVIDE THEM WITH BROCHURES OF PRODUCTS FROM CANADA.

ANTICIPATED RESULTS:

RAISE PROFILE OF TIMBER FRAME CONSTRUCTION. INCREASE NUMBER OF BUILDERS BELONGING TO NETHS TFC ASSOCIATION.

INTRODUCE 3 OR 4 RELIABLE AGENTS OR IMPORTERS TO CANADIAN FIRMS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

**GUARTERLY RESULTS REPORTED:** 

QUARTER: 1 ----QUARTER: 2 ----QUARTER: 3 -----

QUARTER: 4 -----