REPORT 4 88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 346-BAGHDAD

005-COMM. & INFORM. EQP. & SERV

340-DAGIDAD

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

TELECOMMUNICATIONS (INC SPACE)

RENDER ASSISTANCE IN RE-OPENING CONTRACT NEGOTIATIONS WITH IRAGI MINISTRY OF DEFENCE.

SUPPORT ON-GOING ACTIVITIES OF BCI AFTER RE-ESTABLISHMENT OF LOCAL OFFICE IN LIAISON WITH M. O. D. AND PTT.

ASSUMING BCI IS SUCCESSFUL IN OBTAINING SECTION 31 FINANCING, POST WILL COMMENCE MORE ACTIVE PROMOTION OF OTHER CANADIAN COMMUNICA-TIONS PRODUCTS IN IRAG.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 4 -----

CO-ORDINATE NEW TRAINING ACTIVITIES OF CAMADIAN INTERNATIONAL

SGISI CANADIAN WEAT BOARD IN IIS RELATIONS FITH INAGI CRAW

CEREAL GRAINS

ACTIVITIES PROPOSED IN PUST PLAN

POST 346-9ACHOAD

CONATERLY PROUSESS NEPORT OF EXPORT PROMOTION PROPERTS AT MISSIONE ABROAD FOR FISCAL YCAN SA FORECAST OF NEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANALA. PLA

ANTICIPATED RESULTS:

SUCCESSFUL CONCLUSION OF THIS DEAL WOULD ALLOW BCI TO RE-OPEN LOCAL OFFICE AND PROVIDE NEEDED REVENUES OF APPROX. \$60 MILLION TO REMAIN IN IRAQI MARKET.

PROMOTE ADDITIONAL IRAGI INTEREST IN CANADIAN GOODS AND SERVICES.

DEVELOP NEW PROJECTS/SUPPLY CONTRACTS WHICH OF CANADIAN GOVERNMENT FINANCING IS AVAILABLE COULD EXCEED \$200 MILLION.

QUARTERLY RESULTS REPORTED:

INPROVE ANAB ANABENESS OF TECHNICAL MURILING NAL AND AGRICULTURAL PERITS OF GROWING AND CONSUMING CAMADIAN CAMOLA

EAMANCE REPUTATION OF CANADA AS TECHNOLOGY CALLY ADVANCED BUPPLIER OF HIGHERT BUALTY HILLING MEEAT

HELF TO PROTECT BIZEABLE CANADIAM MARKE SHARE OF IRAGI ORAIN INFORTS

ENSURE ENDOTH RUISHING OF LIA WAD ASBIST THE

ANTICIPATED RESULTS.