

RPTC1

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

89/90 SECTOR/SUB-SECTOR HIGHLIGHTS

Mission: TEL AVIV

Market: ISRAEL

Sector : TRANSPORT SYS. EQUIP. COMP. SERV.

Sub-Sector: RAIL

Market Data	2 Years Ago	1 Year Ago	Current Year (Estimated)	Next Year (Projected)
Market Size	12.01 \$M	12.40 \$M	16.00 \$M	23.00 \$M
Canadian Exports	0.00 \$M	0.00 \$M	0.50 \$M	2.50 \$M
Canadian Share of Market	0.00 %	0.00 %	3.00 %	10.00 %

Cumulative 3 year export potential for
CDN products in this sector/subsector: 5-15 \$M

Major Competing Countries

Market Share

UNITED STATES OF AMERICA	27.00 %
FRANCE	26.00 %
GERMANY WEST	15.00 %
PORTUGAL	9.00 %
NETHERLANDS	6.00 %
SPAIN	1.00 %

Current Status of Canadian
exports in this sector/subsector: No export results to date

Products/services for which there are good market prospects:

1. PARTS OF RAILWAY ROLLING STOCK
2. RAILWAY CONTAINERS
3. RAIL CARS, WAGON TRUCKS
4. SIGNALLING EQUIPMENT
5. TRACK FIXTURES AND FITTINGS
6. DPF CARRIERS

Factors contributing to current successful Canadian exports:

- Import restrictions are not a significant impediment in this sector
- Import duties are low
- Canada is one of few sources of supply
- Strong sectoral capability in Canada
- Competitive Canadian financing