

Bidding on U.S. Federal Contracts

Canadian companies have an opportunity to bid on the following U.S. federal government schedule contracts with the General Services Administration (which are similar to Supply and Services Canada's Standing Offer Program). Solicitation will be available as noted below; the bid period usually closes 30 days after that.

Product: Instruments and Laboratory Equipment — electrical and electronic components and test equipment.

Expected contract value: \$300 million.

Number of vendors on current schedule: 25.

Next open season solicitation expected: Aug. '92; Effective: Jan. '93.

Contract Period: 1 Aug. '91 - 31 July '95.

Schedule Identification: 66 II H.

Contact: GSA Office and Scientific Equipment Commodity Center, Charita Saculles, tel.: (703) 557-9403.

Product: Special Industry

Machinery — lithographic printing plates, solutions and masters; printing, duplicating and book-binding equipment; pulverizing, pulping and shredding machines. Expected contract value: \$108,634,000.

Number of vendors on schedule: 30.

Next solicitation expected to be issued: Open season - Oct. '92.

Contract Period: 1 July '91 - 30 June '94.

Schedule Identification: 36 II. Contact: GSA Office Equipment Commodity Centre, Philip Cohen, tel.: (703) 557-9292.

Product: Laboratory Instruments and Equipment — blood chemistry analysis systems; diluter pipettes and/or pipetting systems.

Expected contract value: \$260 million.

Number of vendors on current schedule: 30.

Next open season solicitation expected to be issued: Oct. '92.

Contract Period: 1 Oct. '90 - 30 Sept. '94.

Schedule Identification: 66 II A.

Contact: GSA Office and Scien-

tific Equipment Commodity Center, Brian Jameison, tel.: (703) 557-8626.

Product: Upholstered Household Furniture.

Expected contract value: \$200,000.

Number of vendors on current schedule: 36.

Next solicitation expected to be issued: Open season - Oct. '92.

Contract Period: 1 May '91 - 30 April '96.

Contact: GSA Furniture Commodity Center, Jimmy Reid, tel.: (703) 557-5211.

To find out about U.S. federal contract opportunities for other products or for more general information on this procurement process, contact Judith Bradt, Canadian Embassy, Washington, D.C., tel.: (202) 682-7746; the fax is (202) 682-7619.

Export Control Seminar Series

Continued from page 1

The one-day seminars, costing \$80.00 (including GST, one-on-one interviews, buffet luncheon), are organized by the Export Controls Division of External Affairs and International Trade Canada in association with the Canadian Exporters' Association, and the International Trade Centres across Canada (see page listing 10).

For more information and an application form, contact George Rogerson, Canadian Exporters' Association, Ottawa. Tel.: (613) 238-8888.

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