

Criteria used in selecting among
proposals for new equipment

Percent of
Total Surveyed

If product new/improved tested better/is competitive/ deal/prices	36.8%
Prefer reusables	21.1
If good service/supply of parts local	15.8
Not at this time/have enough/ ours ok/meets our needs	5.3

Hospital's Relationship with
Health Systems Agency

Excellent	14.3%
Very good	51.4
Good	28.6
Fair	2.9
Poor	2.9

Expected Relationship with Health
Systems Agency in Next 3 Years

It will improve	20.6%
It will stay the same	76.5
It will get worse	2.9