

OFFICIAL ORGAN OF THE INSURANCE FEDERATION OF BRITISH COLUMBIA**LIFE UNDERWRITERS' PRESIDENT ADDRESSES VANCOUVER MEN.**

Mr. P. A. Wintemute, president of the Life Underwriters' Association of Canada and provincial manager of the Manufacturers' Life at Calgary, addressed the Vancouver Life Underwriters' Association in the Hudson's Bay dining-room on May 27th. It is the custom of the Life Underwriters' Association for the president of the Association to tour Canada with a view to stimulating interest in the local associations and creating interest in the annual conventions of the Canadian association, which this year will be held at Calgary.

A large and representative gathering of insurance men were pleased to hear Mr. Wintemute. Mr. J. F. Fahay, manager of the Metropolitan Life, was in the chair in the absence of Mr. F. M. Marsh, president. Mr. Wintemute spoke of the large place which the insurance agent occupied in the life insurance business and emphasized the important public service which he renders to the community. He spoke of the value of the Association to the insurance agent and the companies and the increasingly higher plane which the agency representatives of the companies were constantly attaining. He spoke of the increasing influence which insurance men were taking in regard to insurance legislation and stated that, as a result of this interest, group insurance might soon become a legitimate business in Canada. The president also spoke of the formation of a legislative committee whose purpose it was to present to the various legislatures the interests of insurance in order to thwart ill-advised bills and proposed legislation that would be inimical to its own best interests and to keep ever present before legislators the large service which life insurance renders the public. His remarks were greeted with enthusiasm and many indicated that they would avail themselves of the opportunity to take part in the forthcoming convention at Calgary. Mr. Wintemute proceeded to Victoria where he addressed the Victoria Association at the Brentwood Hotel and returned east after having completed his tour of Canada.

J. B. LAIDLAW ON INSPECTION TRIP

Mr. J. B. Laidlaw, general manager for Canada of the Norwich-Union Insurance Society, arrived in Vancouver looking over the British Columbia field. He was accompanied across the continent by Assistant General Manager Sketch, of head office, Norwich, England. Mr. Sketch is on a trip visiting Norwich-Union branches throughout the world and on his return he will assume the position of general manager in charge of the Society's affairs throughout the world. Mr. Laidlaw was well pleased with the business being done in the province by his companies, and was very hopeful of the outlook. While in Vancouver he made his headquarters with his general agents, Messrs. Banfield, Gunther & Black.

INSURANCE OFFICIAL ON INSPECTION TRIP

Mr. A. A. Clothier, of Minneapolis, Minnesota, Western Canadian representative of the Firemen's Insurance Company of Newark, and the Girard Fire and Marine Insurance Company of Philadelphia, was in Vancouver last week on a trip of inspection. The Girard Fire and Marine has recently taken out a Dominion license and it is expected will enter the British Columbia field shortly. Dow Fraser Trust Company, Vancouver, are the general agents of the Firemen's of Newark.

Mr. Thomas F. Dobbin, general manager for Canada of the Phoenix of Paris, with headquarters at Montreal, made an inspection trip to British Columbia recently.

L'UNION OF PARIS OFFICIAL ON TRIP

Mr. W. A. Wilson, superintendent of the L'Union Insurance Company of Paris, was in British Columbia on his annual inspection trip. While in Vancouver he made his headquarters with his general agents, the Franco-Canadian Trust Company, Limited. Mr. Wilson had occasion to visit a large number of prairie points in connection with his inspectors and he spoke very optimistically of the prospects for large crops on the prairies. Prairie farmers are putting in more acreage than they ever did before and spring conditions are excellent.

ROYAL EXCHANGE OFFICIALS ON VISIT

Mr. Arthur J. Barry, manager for Canada of the Royal Exchange Assurance Company, and the Car and General Insurance Company, was in Vancouver last week on a western Canadian inspection trip. While in Vancouver he met the Royal Exchange's United States manager, Mr. R. D. Harvey, who was making a tour of agencies in the United States. With Mr. Barry was Captain Ferris Danniell, assistant general manager at head office, London, England.

LARGE WRITING OF RIOT INSURANCE

In view of the intention of the labor leaders to call a strike affecting the entire industrial activity of Vancouver, a great deal of riot insurance business was written during the past two weeks. In some cases local agencies did land office business. The premiums were understood to be low and a large number of business houses and factories availed themselves of this additional protection.

RECENT FIRE LOSSES

Recent Fire Losses reported to Superintendent of Insurance, Victoria:

Vancouver, April 6.—325 Howe Street; owner, Pacific Coast Fire Insurance Co.; occupant, Royal Transfer Co. Seven and ten-story cement and reinforced concrete mercantile block. Value of building, \$18,000; insurance on same, \$6,000; value of contents, \$19,125; insurance on same, \$9,850. Total loss, \$9,399. Cause, spontaneous combustion. Niagara-Detroit Underwriters, Globe and Rutgers.

Chilliwack, April 13.—Lot 279, Sardis; owner, Methodist Church of Canada; occupants, Indian Institute; wooden barn. Value of building, \$1,000; insurance on same, \$600; value of contents, nil; insurance on same, nil. Total loss, \$1,000. Cause, children playing with matches. Mutual Fire of B. C.

Vancouver, April 4.—1265 Parke Street; owner, Hugh Orr; occupants, Orr Foundry Co.; frame foundry. Value of building, \$2,000; insurance on same, \$1,500; value of contents, \$8,000; insurance on same, \$1,000. Total loss, \$75. Cause, defective oven. National Union of Pittsburgh.

Langley, April 15.—Beaver Siding; owners and occupants, Beaver River Lumber Co., Ltd. Wood saw mill and shingle mill; value of building and insurance on same not stated; value of contents, \$19,829.82; insurance on same, \$17,500. Total loss, \$19,829.82. Cause, sparks from burner. British American, Globe & Rutgers, International Insurance Exchange, Niagara, Phoenix of Paris, Royal, St. Lawrence, St. Paul Fire and Marine.

North Cowichan, April 21.—Semenos District; owner and occupant, Richard Nelson; frame dwelling; value of building, \$1,037.70; insurance on same, \$750; value of contents, \$1,031.60; insurance on same, \$750; total loss, \$2,069.30. Cause, possibly sparks set fire to clothing. Phoenix of London, London and Lancashire.

Grand Forks, May 22.—Lot 4, Block 13, in Carrell addition, West Grand Forks; owner and occupant, Henry A. Glaspell; wood dwelling; value of building, \$1,500; insurance on same, \$900; value of contents, \$1,200; insurance on same, \$500. Total loss, \$1,875. Cause, spark on roof. Commercial Union.

Burnaby, May 3.—Moscrop Street; owner and Occupant, R. J. Fisher; wood dwelling; value of building, \$1,500; insurance on same, \$700; value of contents, \$900; insurance on same, nil. Total loss, \$150. Cause, sparks from chimney. London Mutual.

Burnaby, May 23.—Silver Avenue; owner and occupant, G. J. White; wood dwelling; value of building, \$1,200; insurance on same, \$800; value of contents, \$1,000; insurance on same, \$500. Total loss, \$1,475. Cause, defective chimney. Caledonian.