

land, of strong, brawny, intelligent workmen; also skilled labor and those who were capable from apprenticeship of taking charge of industrial life, and who had capital at their disposal. Further, he thought one would be safe in saying that there was today as much capital unemployed in Great Britain as there was labor. The one would balance with the other, but they had never failed to tell them, especially when investment was sought, not to trust to a well-drawn prospectus, hatched in a brokers' office in London, or to the glowing tales of some promoters, who had too often in the past got money invested that did not bring in a proper return; but rather in a scientific and business manner, to come and acquaint themselves with the opportunities for investment, and make every enquiry both directly and through experts. In that way he did not think they would regret joining with their kinsmen over here in developing what was unquestionably one of the greatest Provinces in natural wealth that is possessed by the British Crown.

"STATES" MONEY WELCOMED, BUT BRITISH PREFERRED

They believed that, if British Columbia could feature her requirements in a business-like manner in the money markets for safe, sane industrial development, investment would be forthcoming. While not saying anything to discourage the investment in Canada of United States capital—rather saying how much we welcome it to develop their country—they at the same time would naturally prefer to see British money taking the profits instead of that of their neighbors to the South—(United States) or other Foreign countries. It was very important from an Empire standpoint that their resources should be developed as far as possible with currency of our own country.

At the present time he thought it might be said that there was practically in the financial world almost an even split as to whether the future of Great Britain depends upon the clearance of the European situation to get back to normal business, or upon the development of the Overseas Dominions and trade within the Empire. If they, in common with other Overseas Dominions, could persuade those who control finances that the developing of the Empire means more, and will be more profitable, than any attempt to get Europe back to pre-war conditions, and that by building up the Empire in itself, they will have a market, not only for the products of Great Britain, but one for the products of new overseas industries, which are now in sight, they would have, he felt certain, an inrush of capital and labor which would make, even in the life-time of the majority of those who were there that evening, a different position from that which they formerly enjoyed in the trade and commerce of their country. On the other hand if they did not do their part, either Europe or some of the other overseas Dominions would get their share.

CANADIAN DEVELOPMENT PROSPECTS NEVER BETTER

In his opinion the prospects for Canadian development were never better than they were at present. The public eye was turned towards her, and while their delegation would always have the honor of being the first commercial body from a Canadian Board of Trade which blazed the trail in trying to show our opportunities to our brothers and sisters overseas, yet if their visit was to meet with its measure of success that could be accomplished only by the Province of British Columbia itself, and every other province of Canada, through their governments doing their part in the development of the Empire.

Vancouver Board of Trade would always have the honor of being really the first to be entertained by such bodies as the Empire Exhibition Association, the London Chamber of Commerce and many other British Chambers of Commerce. Those of them who were fortunate enough to be delegates, would also carry away the remembrance of the public recognition that was given to them. Not because of their own

LOYALTY

According to the dictionary loyalty means fidelity, and fidelity means faithfulness. This then is the foundation on which the BUY B. C. PRODUCTS campaign is built.

Loyalty to the industries of British Columbia and their products, will bring about an era of prosperity unparalleled in the history of the Province.

BRITISH COLUMBIA needs CAPITAL and POPULATION; YOU as a citizen of the Province hold the power to attract them, by expanding existing industries and encouraging the establishment of new ones, by

Buying B. C. Products

personalities, but because of the importance of the Vancouver Board of Trade, an invitation had been extended to them to visit the Prince of Wales in his own home at St. James Palace. The words of encouragement which the Prince gave to them, and the expression of his impression of Canada, and his belief in Canada and her citizens, could not but make them feel proud that one who would, they trusted, in due course be King, fully realized the importance of what Canada and British Columbia meant to the great Empire which he would one day assume the responsibility of governing.

The philosophers say that, before all things, it is needful to learn that God is, and taketh thought for all things; and that nothing can be hid from him, neither deeds, nor even thoughts or wishes.....
—Epictetus

"RIBO" SPRAY

Kills All Insects and Pests on Fruit Trees and Roses

and Completely Destroys Mildew. Non-poisonous

Tins— $\frac{1}{2}$ Pints, 50c; Pints, 85c; Quarts, \$1.50;

$\frac{1}{2}$ Galls., \$2.25; Galls., \$4.00.

$\frac{1}{2}$ Pint Tin Makes About 6 Gallons Spray

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