difference between 10 gallons of coal oil at 30 cents per gallon or 10 gallons at 15 or 20 cents. In Great Britain, Professor Robertson fairly opened the eyes of the lethargic farmer, Bell's Messenger, the leading agricultural newspaper, remarking (March 20, 1893); "When, we would ask, will the British Government take as much trouble to inform the British farmer on the requirements of the markets of even his own country?" Surely, my dear sir, this is a subject worthy the intellectual efforts of men who desire to assist those they represent. To give the farmer heart, to stimulate his energies, to point upward and onward; to convince him that he has a profession, a calling worthy the best in the land; to cheer him on his way, and to prove to him that the abundance of the earth is his, if he but

## TURN A DEAF EAR TO DEMAGOGUES

and open ears to those who have his interests truly at heart; to prove to him that the price he sells at, is more important than the price he hangs, for a few goods-surely this would be worthy the ambition of a state man! In a recent address Professor Robertson sounds the key note when saying: "I do not like anybody who tries to create a feeling of antagonism between the townsman and the country-man. The townsman is a customer of the countryman, and the countryman is a customer of the townsman, and there should be no antagonism. If their interests are not identical, they are, at least, harmonious. All afforts to create distrust and dislike between the agricultural and manufacturing interests, should be refrained from. As the town grows the country makes some progress; they mutually benefit each other." Is there not a lesson in these remarks? Is it not better to bid mankind look up, than to preach despondency and gloom? Is it not reaching a higher level to use the intellect God has endowed man with, striving to attain practical results? I have seen many letters written to Professor Robertson, by dairy farmers, thanking him for his advice and acknowledging the benefits, amounting to hundreds of dollars, derived from a timely hint and a practical suggestion. Thousands of farmers, probably, have yet to learn that in every ton of barley they sell there are 32 pounds of nitrogen,  $15\frac{1}{2}$  of