

REPORT #5
87/10/13

QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 87
TRADE TRACKING PROGRESS REPORT OF INVESTMENT ACTIVITIES AND RESULTS

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610 - SAN FRANCISCO

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER

UNITED STATES OF AMERICA

RESULTS REPORTED

QUARTER : 1

MEETINGS WITH HEWLETT PACKARD, AMDAHL, TANDEM
TO FOLLOW UP INVESTMENT INTEREST IN CANADA.
MEETING WITH RAYCHEM TO FOLLOW UP ITS INTEREST
IN INVESTING IN BC AND/OR IN ONTARIO.
MEETING WITH SYNTEX TO KEEP INFORMED OF DEVELOP-
MENTS CONCERNING REVISED COMPULSORY LICENSING
(PATENT) LEGISLATION.

DRIE HAS ANNOUNCED MAJOR INVSTMT PLANS OF ABOUT
\$300 MN IN CDA BY THESE THREE FIRMS (FEB. 17
LETTER FROM DRIE TO EXTERNAL).
COMPANY IS NOW HIRING TELECOM MANAGER IN BC AND
IS COMPLETING ITS INVESTMENT STRATEGY FOR CDA
IN NEXT SIX MONTHS.
COMPANY MOST ENCOURAGED BY NEW LEGISLATION AND
CONSIDERING PLANS TO EXPAND ITS R & D FACILITIES
IN ONTARIO.

QUARTER : 2

QUARTER : 3

QUARTER : 4