

## Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights  
Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 348 KUWAIT

Market: 311 KUWAIT

Sector: 012 PETROCHEM &amp; CHEM PROD, EQP, SERV

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	1350.00M	\$ 1200.00M	\$ 1100.00M	\$ 1000.00M
Canadian Exports \$	2.00M	\$ 1.60M	\$ 1.60M	\$ 1.50M
Canadian Share of Import Market	0.10%	0.10%	0.20%	0.20%

## Major Competing Countries

## Market Share

i) 128 GERMANY WEST	032 %
ii) 577 UNITED STATES OF AMERICA	004 %
iii) 265 JAPAN	002 %
iv) 051 UNITED KINGDOM	016 %

Cumulative 3 year export potential for CDN products in this Sector/Subsector: 5-15 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are good market prospects

## Current Total Imports

	In Canadian \$
i) CHEMICALS	\$ 50.00 M
ii) PLASTIC FILMS	\$ 140.00 M
iii) BULK INDUSTRIAL CHEMICALS	\$ 135.00 M
iv) RESINS	\$ 25.00 M
v) PETROCHEMICAL PLAN & EQUIPMENT	\$ 45.00 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

i) Project Name: BAHRAIN PETROCHEMICALS PLANT EXPANSION  
Approximate Value: \$ 80 M  
Financing Source: 012 DDM  
For further info. please contact:  
EMBASSY

ii) Project Name: LARGE ANNUAL IMPORT REQUIREMENTS -VARIED  
Approximate Value: \$ M  
Financing Source:  
For further info. please contact:  
EMBASSY