

Before entering into a contractual agreement with a company, readers are advised to verify the bona fides of the companies listed here.

AUSTRALIA — A Melbourne-based manufacturer of solar water heating and integrated roof systems seeks to enter a **joint venture** with a Canadian firm in the **solar energy field** with a view to penetrating North American and possible joint marketing agreements in Asia. The firm has been in business in Australia for 12 years and holds a Canadian patent on a roof and heating system. The company's intent also is to

work with a Canadian solar energy counterpart that is interested in the potential integration of roof technology into a comprehensive solar heating system. Contact Jim Ahearn, President, Ahearn Main and Stott Pty., Ltd., P.O. Box 137, Hampton 3188, Victoria, Australia. Tel./Fax: (011-61-3) 521-9203.

CHINA (People's Republic) — A company here wishes to contact Canadian manufacturers of **infra-red scanners** (for obtaining the temperature of the contact point of electrodes) and **vibration experiment equipment**. Specifications for the latter include: payload (5 kg); acceleration (100 g . kg/m²); frequency (5-3500 Hz); acceleration accuracy (+/- 10%); frequency accuracy (+/- 2% between 5 and 500 Hz and +/- 0.1% between 500 and 3500 Hz). Complete specifications and further information can be obtained from Ms. Liao Hui, Huayang Leasing Co. Ltd. Tel.: (011-86-1) 501-1593. Fax: (011-86-1) 501-1581.

CHINA (People's Republic) — The same China-based firm, Huayang Leasing Co. Ltd., also seeks Canadian manufacturers of

strength testing machines (for testing the bonding/welding strength of two pieces of metals) and **low temperature control equipment**. Specifications for the latter include: volume (200 litre); lowest temperature (-80° C); evenness of temperature (+/-2.5° C); digital display; automatic printout. Contact Ms. Liao Hui, as above.

COLOMBIA — Canadian manufacturers of **pontoon bridges** who are interested in a possible **joint venture** in Colombia are asked to contact Alfred J. Gensorowsky,

covering, inflatable toys, pipes and hoses) seeks **joint venture partners or investors**. Contact Jaroslav Surma, Director, Fatra a.s. Napajedla, 763 61 Napajedla, Czech and Slovak Federal Republic. Tel./Fax: (0042 67) 942 818.

CZECH AND SLOVAK FEDERAL REPUBLIC — A firm seeks a **joint venture partner for the production of electrical capacitors**. Contact Miroslav Sklenar, ZEZ Zamberk, 564 22 Zamberk, Czech and Slovak Federal Republic. Tel.: (0042 446) 24 26-9.

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BUSINESS OPPORTUNITIES

Merkur International Inc., Apartado Aereo 100046, Bogota 10, Colombia S.A. Tel.: 571-249-49-45. Fax: 571-218-8035.

COLOMBIA — The same company as the one mentioned immediately above seeks Canadian manufacturers who are interested in entering a **joint venture arrangement for the manufacture, assembly and distribution of agricultural equipment**. Contact Alfred J. Gensorowsky as above.

CZECH AND SLOVAK FEDERAL REPUBLIC — An established company with operations in both Prague and the former East Berlin wishes to contact Canadian businesses experienced in producing and manufacturing either **high technology and/or equipment for use in the construction industry**. Contact Schmidt CSFR, Branicka 220, 14700 Praha 6. Tel.: 02-4721 360. Fax: 02-4721 360.

CZECH AND SLOVAK FEDERAL REPUBLIC — A company that produces a wide range of **plastics products** (including floor

NEW ZEALAND — A company engaged in microbiology quality control seeks Canadian manufacturers of **laboratory culture media** (culture plates, base material). Contact Paul Cook, Director, Alpha Technologies Ltd., Unit 3, 31 Ben Lomond Crescent, Pakuranga, P.O. Box 38-213 Howick, New Zealand. Tel./Fax: (011-64-9) 534-4424.

NEW ZEALAND — The only company in New Zealand specializing solely in software for the education market seeks Canadian suppliers of **educational software**. Contact Ray Knight, Softime Publishing Co. N.Z., 2/22 New North Road, Eden Terrace, Auckland, New Zealand. Tel.: (011-64-9) 366-7011. Fax: (011-64-9) 303-1394.

NEW ZEALAND — A measurements and control specialist firm seeks Canadian suppliers of **leading edge measurement devices** (level devices, temperature sensors, etc.). Contact Neil Stubbing, Sales Manager, Applied Instruments Group Ltd., P.O. Box 62010, Auckland, New Zealand. Tel.: (011-64-9) 579-2633. Fax: (011-64-9) 579-2630.