It was afterward started in the Province of Quebec, but it had not yet gone to any of the other provinces. He would not be surprised however, if the jobbers in the Lower Provinces asked to be supposed.

asked to have the agreement put in force, as there was a benefit to be got

CONTRACT IS VERBAL ONE. The contract relating to the handling

of cut tobaccos was a verbal one only.

Those who handled the company's

Canadian eut tobaccos got 12 per cent on the sales; those who handled other

tobaccos as well, only got 5 per cent. The wholesale grocers in the west did

contract; they unanimously preferred the "exclusive." He did not consider

that the number of selling agents had

the consumer, who seemed to want the

The consumer got 60 per cent more plug, chewing and smoking, tobacco,

profit that he made on the foreign

leaf, and the retailer made 10 per cent

Asked if the company had a system

of spies to report whether consignees were carrying out their contracts or

not, he said that it had not; the con

signees were so satisfied with the pres-

ent system that the travelers did not

have to report on that point. The company's cigarette business had

greatly increased, and it now amount

ed to about 75 per cent of the whole.

American Tobacco Company in Can-ada and of the Empire Tobacco Com-

pany, were far in excess of all the

others, and it ought to be, for these companies took hold of the trade when

in a crude condition, and had spent a lot of money in developing it. The

companies had about 60 per cent of

EMPIRE FACTORIES PURCHASE.

Examined by Mr. Fleming, witness

said that before he went into the busi-ness of the Empre Tobacco Company,

on their hands. When the Empire fac-

tory was purchased from Mr. Archibald, witness considered that it was

only a nucleus of a tobacco business,

and it had since been developed. He

claimed to have helped in perfecting

the growing and curing of Canadian leaf tobacco. The natural channel for

distributing goods was to the retail

trade direct, and not through middle-

He did not fear competition in the

Canadian tobacco trade, and the "ex-

clusive" clause was not introduced in

the contract on that account; it was put in because the company wanted

to know that their selling agents were selling the goods in the proper way.

Witness declined to say how much

and whether or not anything was paid to the American Tobacco Company in the United States for the license granted the Canadian company; and

in this he was upheld by his lordship,

who thought that the fact that the

Canadian company had a license was

sufficient. The object of having the

HAS SYSTEM OF COUPONS

tags in connection with prizes, which

were given in order to increase the

made your goods to the consumer, the greater would be the consumption, and

that was the point of the business.

The main aim was to create consumpton, and that was why the two com-

panies he represented had developed

Mr. Fleming - Why do you offer

those prizes in one line and not in an-

Mr. Fleming-Is it not a fact you

offer a prize for the largest number

The Witness — For every five packages a man buys he gets a package

The Witness-No; in Montreal and

The Witness-To increase the con-

Mr. Fleming-Why in these particu-

The Witness-Because we want the

Mr. Fleming-Is it not a fact that

that is where the opposition have their

TO INCREASE CONSUMPTION.

The Witness-We do it to increase

Mr. Fleming-Is it not a fact that

coupons into other towns and cities

The Witness-I don't know that it

The Witness-The secretary might

Mr. Fleming-You also offer premi-

Mr. Fleming-In view of the fact

that your goods are so much superior

to those of the opposition companies,

why is it necessary for you to do this?
The Witness—As 1 said before, we

from the foreign leaf on to the do-

Replying to further questions by Mr.

Fleming, the witness said that they

tobacco on the market, known as

cents a pound. He declined to say

whether the company got any profit

which they sold at about 26

Mr. Fleming-Who would know?

you have been asked to introduce the

besides Montreal and Hamilton?

consumption increased in these particu-

free.
Mr. Fleming—Does that apply

of cigarettes sold in Hamilton,

consumption, for the cheaper

uniform price to the retailer.

increase consumption.

over the country?

ar localities?

lar localities.

our consumption.

know, perhaps.

mestic leaf.

the question.

morning at 10:30 o'clock.

ums to the salesmen?

The Witness-Yes.

Mr. Fleming-Why?

Hamilton

so much.

contracts, witness said, was to have a

There was a system of coupons and

the Ontario farmers did not know ho to cure their tobacco, and it went bad

the cut tobacco business.

Empire Company's tobaccos.

not want the optional clause in th

# Seal\_Coffee

(1 lb. and 2 lb. cans.)

is selected from the very highest grades grown. It is HIGH GRADE PURITY—its fragrance proclaims its excellence.

ALL GOOD GROCERS.

CHASE & SANBORN,

MONTREAL AND BOSTON.

him, and, wanting something smaller,

soldiers but also as gentlemen.

needed. (Applause.)

or individually, could always count on him to give any assistance that was

Sippi replied to the toast "The Non-Commissioned Officers of the Regi-ment." Sergt.-Major Milligan said

that he felt proud to have acted as

color-sergeant in the Canadian con-

## SEVENTH REGIMENT ENJOYS COL. LITTLE'S HOSPITALITY

The Popular Commanding Officer | been that Col. Peters should propose Entertains His Men.

Dritt Season Marked in a the commander of so excellent a regi-Pleasant Manner.



AST night, after the best non-commissioned officers in the regular drill, the Dominion. He complimented the the last of the season. Col. Little, of the Sev- everywhere of behaving in the most enth Regiment, creditable manner always-not only as treated the regiment to a most anything, go into it thoroughly. One enjoyable supper, thing he would say in conclusion, the ment to a most in the drill shed. Seventh Regiment, either as a regiment The management of the affair was placed in the placed in the hands of the ser-geants of the re-short, bright speeches by Major Hayes

Senator B. Campbell, Campbell, companies. giment, and the for Company 1, Lieut. Becher for Com-extraordinarily pany 2, Capt. Graham for Company 8, successful way Lieut. Ingram for Company 4, Capt. in which the Campbell for Company 5, and Lieut.

whole evening Little for Company 6.
great credit upon Sergt.-Major Milligan and Col.-Sergt. passed off, reflected great credit upon all concerned. Under the gallery at the east end, where the tables were laid, the hall was hung with Union Jacks and long strings of flags, and otherwise prettily decorated. Fellowing a short drill the men were marched company by company, and seated, and the repast served.

After the cigars had been passed around, the toast, "The King," was proposed by Col. Little and drunk to all in the usual enthusiastic manter, the company singing "God Save the King."

In responding to the next toast, "The Canadian Militia," Major Cronyn said that he felt very like a certain young clergyman who had been asked by an older pastor, wherein lay the success of his sermons. The young man replied: "I'll tell you. When you prepare your sermons, you write our elbow sees it all and steels the hearts of your hearers. Now, when I preach, the devil himself doesn't know what I am going to say." Major Cronyn said that was his position. He felt proud, he said, to have been a member of the contingent that did not crown the King. He thought that the Canadians were probably the best regiment at the coronation, though they were unfortunate in the diversity of their uniforms. Above everything, he would like to see the Seventh become the crack shots of the Dominion. He was certain, however, that the regi-ment would hold up its end as a Canadian regiment should.

In proposing the toast to "Our Commanding Officer, Col. Little," Col. Peters, D. O. C., said that the regiment had reconstructed. ment had great cause to congratulate itself on possessing so good a colonel, and that it was up to each and every man to support him. Moreover, the regiment was fortunate in having a colonel who possessed a high standing in the business community. manding a regiment was not all "beer and skittles." "It is enough to turn a man's hair gray," he said. Seriously, however, he felt proud to have had the pleasure of proposing so popular a toast to so efficient an officer. Col. Little, replying, said he felt grateful for the honors that had been

done him. He commented upon the fact that the original intention had A GOOD SAMARITAN

#### Being Helped Himself Wishes to Help Others.

The papers were never so filled with advertisements of remedies that will cure every known disease, as they are today; these are invertably accompanied by letters from people, testifying in the strongest terms to the virtue and merit of the particular preparation advertised; but because so paration advertised; but because so suggest company prizes. He did not much is claimed for the medicine, it see, however, that it ought to be nehas come to the point where most cessary to beg people to join. To be-readers regard such testimony as pure long to a regiment that had distin-'fake" and made up out of whole

We are glad, however, to youch for the reliability of the following from Mr. William Lichtenwalter, proprietor of the largest printing house in Canton, Ohio, regarding the Pyramid Pile Cure, for which nothing is claimed, except that it will cure any and every

form of piles. "For several months past I have received so many inquiries from sufferers asking if my testimonial is authentic, that I am inclined to send in a

bill to you for postage and stationery. "It is now two years since I was last troubled, and my rectum is as clear and clean as any man who never had piles, although I suffered with protruding, bleeding and internal piles for twenty-seven years. I will not attempt to detail the agony I suffered, being too happy to say I believe I am cured, after two years of evidence. "What will cure one man will sometimes not cure another; whether it was the Pyramid Pile Cure that cured me. cannot say; but I have been free

rom piles for two years after using rour treatment. I leave sufferers to Iraw their own conclusions. "I will answer any communication hat a sufferer may ask, and will refer o any business house, bank or manuof Canton, Ohio, concerning

for forty-eight years." Pyramid Pile Cure is sold by drugrists for fifty cents a package, or will be mailed to any address by Pyra-

my identity, among whom I have lived

tingent that went to the coronation,

but that in that contingent he had felt not as Sergt.-Major Milligan, but as the representative of the Seventh Regiment of London.

LIEUT.-COL, LITTLE.

The toast to "The Ladies" was re-lied to by Lieut. Bentley, who, though not expecting the honor, acquitted himself in a manner that would have put none of the fair ones to the blush had any of them been there to hear.

In closing, Col. Little made a few remarks, in the course of which he said that they were going to try more to cultivate the social element in the regiment as soon as the new drill shed was built. Mr. Hyman had told him on Saturday night that the contract for the new shed was signed. In the new building they were to have everything they had asked for; lecture rooms, bowling alleys, shooting gal-leries, and baths; it would be one of the most complete buildings of its kind in the Dominion. He would like to see full support given to the new athletic association that was forming. Though tonight the regular battalion drill was ceasing, any company that liked to drill would be given credit, and he would suggest that each company would use the winter months to recruit. Each company ought to be fully 50 strong. There would be three prizes offered to those who would bring in the most recruits, and he would also guished itself as the Seventh had in the Fenian raids, the Northwest rebellions and in South Africa, ought to be con sidered an honor. Above all, he wanted to see the organization kept up during

the winter months. The evening broke up with the singing of "God Save the King." The programme was varied from time to time during the evening by songs from the Kenwick Male Quartet, and one or two solos from Mr. W. N. Spence. A cornet solo by Bandsman Ward was favorably received.

### The Farmers' Institutes.

Toronto, Nov. 18. - A supplementary section of the Farmers' Institute's bringing the records down to ne 30 last, shows the membership on that date to have been 22,948, compared with 20,387 the previous year. The attendance at last season's meeting totaled 147.642, compared with 151.-653 the previous year. There were 791 meetings held, which will be increased. to beyond 800 this season. County has the banner institute with 840 members and an attendance of 5 .-The programme of this year's meetings is published together the list of subjects which each delegate is prepared to speak upon, covering every phase of agriculture.

Victim of Stock Craze. Toronto, Nov. 18. - Charles H. Cornell, of 200 Robert street, committed suicide in the Rosedale ravine, near Park road yesterday morning. will be mailed to any address by Pyra-ruid Drug Co., Marshall, Mich., upon in stocks. Mr. Cornell had been deal-Drop this firm a card asking for their little book describing the cause and cure of pilea.

M-u-yv and he had been despondent.

## FIRST WITNESS IS PRESIDENT DAVIS

Royal Commission Begins Its Inquiry Into Tobacco Case.

Head of American and Empire Companies Tells of Organization of Con-

cerns and Acquiring of Plants.

RUSINESS SHOWS AN INCREASE

Montreal, Nov. 12.—Only one witness was examined yesterday, when the royal commission appointed to inquire into the alleged combine on the part anything to do with the demand from of the American Tobacco Company of Canada and the Empire Tobacco Company, which commission has been sitpany, which commission has been sitting in Ontario and New Brunswick,
resumed its sessions in the courthouse
here, Mr. Justice McTavish, of Ottawa,
leaf; the wholesaler made double the presiding. Mr. Mortimer B. Davis, Montreal, president of each of the companies named, was in the witness the toast "The Canadian Militia," but that he had thought it too much for box all day, and his testimony was not concluded when the court adjourned until this morning. He told of the or-ganization of the American Tobacco had chosen the name of Lieut.-Col. Little. Col. Little felt proud of being Company of Canada and of the Empire ment as the Seventh is. It was some-thing he had never anticipated when Tobacco Company, and of their acquiring certain eigarette and tobacco he had first joined, but his enthusiasm factories. He also testified as to the had carried him on. The regiment had oming into force of consignee agreements, under which those handling the companies' cigarettes and tobaccos for non-commissioned officers on their zeal and their care of their men. And the men, said he, had the reputation the retail trade were paid varying commissions. These agreements were originated for the purpose of giving a uniform rate to the retail trade, and a system of prizes that had been originated was for the purpose of increasliked to see a man when he went into

> Senator Dandurand, K. C., Mr. Max Goldstein and Mr. O. E. Fleming, of Windsor, Ont., appeared for the Canadian manufacturers, at whose instance the commission was appointed, and Senator Beique, K. C., and Mr. C. S. Campbell, K. C., were for the tobacco

ing consumption.

EVIDENCE BY MR. DAVIS. Examined by Mr. Goldstein, Mr. Davis said that the offices of the American Tobacco Company in Canada and of the Empire Tobacco Company were in Montreal. There were offices at Granby, but the affairs of the companies were directed from Montreal, where witness had his own office. Both companies were under his immediate direction. He was a member of the firm of D. Ritchie & Co., which carried on the manufacture of cut tobacco, plug tobacco and cigarettes. At that time they were all foreign leaf tobaccos. At that time there was also an American cigarette company, which was a manufacturer of tobacco in Canada. It manufactured under license from Kinney Bros., an American concern, which had since been merged into another company in the United States. The business of Ritchie & Co. was acquired by the American Tobacco Company of Canada in 1895, through Mr. Butler, of the American Tobacco Company, of the United States. The Canadian company got a federal charter before starting operations. He was not aware of how the American Cigarette Company's business was disposed of, as he had never inquired, but the American Tobacco Company of Canada became the manufacturers of Sweet Caporal cigarettes, which the American Cigarette Company used to make. The American Tobacco Company of Can-

business before the American To-bacco Company of Canada was formed. APPROVE THE AGREEMENT. The minute book of the directors meetings showed that at a meeting held Dec. 18, 1895, the directors approved a copy of the consignee agreement, by which certain commissions were paid those handling the company's cigarettes for the retail It was in consequence of the trade asking for protection that the consignee agreements were originated, their object being to do away with the middleman. The American directors did not come to Montreal to attend the meetings, although they were more heavily interested than the Canadian ones. He was not aware of the existence in the United States of a contract somewhat similar in terms to that of the consignee agreement, and so far as knew the latter was not based upon a contract in use by the American Tobacco Company of the United

ada acquired the manufacture of all

the brands of cigarettes that were be-

ing made in Canada in 1895, with the

exception of those manufactured by

Mr. Fortier, who was in the cigarette

The American Tobacco Company of Canada manufactured cigarettes and cut tobaccos. The American Tobacco Company of Canada controlled the Empire Tobacco Company, although there were other stockholders in both companies. The factory of the Em-Company was at Granby, and Mr. Archibald was the proprietor when it was purchased by the present owners. anufactured plug tobacco, made out of Canadian combination leaf, and it was the competition in foreign leaf that forced it into the manufacture of Canadian plug.

ACQUIRES JOLIETTE PLANT. The American Tobacco Company of Canada acquired the Joliette factory about three years ago, but it was do this to increase consumption of the closed last spring. This was because domestic leaf; to get the consumer the leaf was kept at Granby, and it was thought that it would be more convenient to have the factory where the leaf was. When that factory was running it manufactured plug chew- had just put a new brand of chewing ing and plug smoking from Canadian leaf. The business of L. Larue was acquired in 1896. It was a Canadian cut tobacco factory. The same fac-whether the company got any profit tory was still used, and Mr. Larue was out of it at that price; and the judge

The court then adjourned for luncheon, and on reassembling Mr. Davis continued his evidence. The American obacco Company of Canada manufactured the same cigarettes in Can-

Wood's Phosphodine The Great English Remedy

The Great English Remedy

Is an old, well established and reliable preparation. Has been prescribed and used over 40 years. All
druggists in the Dominion of Canada sell and recommend as being the
Before. only medicine of its kind that cures
and gives universal satisfaction.

It promptly and permanently cures all forms
of Nervous Weakness. Emissions, Spermatorof Nervous Weakness, Emissions, Spermator-rhea, Impotency, and all effects of Abuse or Excesses, the Excessive use of Tobacce, Opium

excesses, the Excessive use of Toosco, Optime or Stimulants; Mental and Brain Worry, all of which lead to Infirmity, Insanity, Consumption and an early grave. Price 31 per package, or six for \$5. One will please; six will cure. Malled promptly on receipt of price. Send for pamphlet—free to any address. The Wood Company, Windsor, Ont., Canada. Wood's Phosphodine sold in London L. McCallum & Co., and Anderson C. McCallum & Nelles, gruggists,

#### ada as the American Tobacco Company of the United States made. The former **HOW THE BODY** company manufactured under license from the latter. It was in \$900 that the BREATHES. "exclusive" tobacco contract was started. It was not the company that started it, but the Grocers' Guild asked for it, and it started in London, Ont., and extended over the Province of Ontario.

There is a homely old saying that nobody ever dies except for want of breath. There is more truth in this than most people know. Breathing means more than is generally imagined.

The lungs are not the only. organs with which we breathe. The whole body breathes. This is not a figure of speech. It is an actual fact.

What the lungs do when they breathe is to take in oxygen and give out carbon dioxide, and the same process goes on all over the body all the time in the little cells that make up the nerve-centers, tissues and blood. This is called internal respiration. It is the chief process in the work of tearing down used-up tissue and allowing new ma-The proportion of the sales of the terial to be built in its place. 1

> If we could understand this process entirely we would understand life, but we can only study it through its effects. We know that Scott's Emulsion helps this process of cell and tissue-repairing to go on very rapidly. We know it very speedily produces good blood and healthy flesh, but we can only partly explain

The emulsion contains elements which are very sensitive to oxygen, and the inmost life cells are always hungry for oxygen. Perhaps the emulsion helps them to get it. That is how a great chemist accounts for it.

Scott's Emulsion is rich in carbon, and carbon is particularly needed in sustaining the energy which shows itself in heat and various forms of both mental and muscular activity. It contains an abundance of other properties which we know are specially de-The Witness-The same answer; to manded by the system in conditions of poor health. But no theory will entirely account for the beneficial effects of Scott's Emulsion, just as no theory will quite explain the curative effects of sun-

This emulsion combines the full strength of the whole cod liver oil, perfectly emulsified with the highly medicinal properties of hypophosphites of lime and soda. This combination not only makes the oil easy to take and easy to digest, but greatly increases its natural value. Scott's Emulsion is beyond doubt richer than any other known food or preparation in the nourishing properties needed when the blood is poor or the system run down.

Each package of Scott's Emulsion bears the trade mark label of a man carrying a big fish on his back.

We'll send you a sample free upon request.

would not rule that he must answer SCOTT & BOWNE. The court then adjourned until this

THIS ADVERTISEMENT CHANGES EVERY DAY 176-178 Dundas Street, London, Tuesday, Nov. 18, 1902.

# Children's Dresses, 39c

Children's Wrapperette Flannel Dresses, in cardinal and black, dresden patterns and fancy stripes, with short yoke and bishop sleeves; full skirt, with hem on bottom; a nice-looking, comfortable and serviceable little garment; our regular 50c line, in sizes 1, 2 and

2 Specials in Underwear.

About 2 dozen only, Men's Fleece Lined Undershirts (only slight-ly soiled with dust), regular 50c and 65c, Wednesday, for

3 dozen only Ladies' Light-Weight Fleece Lined Vests, with long sleeves, closed front, special, Wednesday, 15c, or 2 for .. 25c

See the display of our beautiful new Calendars, at Stationery

A Bargain in Nickel Tea Kettles.

CHINA SPECIALS FOR WEDNESDAY.

New China Syrup Jugs, fancy decorations, regular 25c, Wednesday, offered at, each

3 dozen only, China Celery Trays, in pink, blue and gold, floral de
sign, regular 75c, Wednesday, each

4 dozen China Porridge Sets, pink and white, gold handle, regular 35c

5c CROCKERY SPECIALS.

20 dozen white ironstone individual Vegetable Dishes. Wednesday, 5c 7 dozen 7-inch Platters, Wednesday, each ......

This is a good time to buy a Parlor Lamp Globe. We are show-

VISIT OUR BIG TOY

DEPARTMENT. 

\$1.25, \$1.50, \$2.00.

Suitable for raw and cooked meat, vegetables, fruit, and for pulverizing bread, almonds, etc.

Axes, Hatchets. Buck Saws. Crosscut Saws, Cold Blast Lanterns,

Ash Sifters, Weather Strips. Stove Pipe Varnish, Coal Scoops.

SEE THE AUTOMATIC IDEAL ASH SIFTER, Ashes and cinders are separated while passing through without dust or labor. FOR SALE AT

REID'S HARDWARE, 118 North Side Dundas Street.

produce heat.

E. B. Eddy's Matches

Greate Fire. The latter is indispensable to the former. No fire can be started with so little trouble

as with an

DON'T experiment with other and inferior brands. Use EDDY'S.

PARLOR MATCH. For sale every-

King Edward," 1,000s.

'Headlight," 500s. "Eagle," 200s and 100s.
"Victoria," "Little Comet."

OUR BRANDS:

DONALD McLEAN, Agent, 436 Richmond Street, London.

#### WESTERN ONTARIO.

Dr. King, who resided with his daughter, Mrs. Alex, Cowan, died at Kingsville on Friday. Mrs. Ettue of Mitchell will attain her ord birthday on Dec. 17. Mrs. James M. Watson, son of Mr. ohn Watson, clerk of Mornington Town-

ship, was elected Republican member of the State Legislature of North Dakota or Bottineau County Mr. J. C. Boulton, of the Molsons Bank, Voodstock, has been removed to Water-to. Previous to leaving he was the replent of a solid gold locket from custo-ners of the bank and business men gen-

Col. Otter will recommend Major E. D. Cameron for the coloneley of the Dufferin Rifles, Brantford. Mr. Cameron

George J. Duffy, M. C. R. foreman, St George J. Dully, M. C. R. Ioreman, St. Thomas, was painfully injured on Saturday. Mr. Duffy was assisting in placing a steel tire on the drive wheel of an engine, when the two fell upon him. He was bruised about the arms and his back badly hurt. He is now improving. While out hunting on Saturday after-

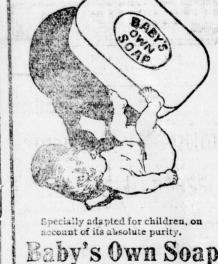
noon, John Sanderson, the 15-year-old son of W. Sanderson, St. Thomas, was accidentally shot in the left foot. He was carrying a gun with the muzzle toward the ground, when in some unaccountable manner the weapon was discharged and the shot entered the ball of his foot, splintering the bone.

Catarrhal Sufferers. The mucous membrane lines all pas

iges and cavities communicating with the exterior.

Catarrh is an excessive secretion, accompanied with chronic inflammation, from the mucous membrane.

Hood's Sarsaparilla acts on the mucous nembrane through the blood, reduces in ammation, establishes healthy action



Illinois history will be represented at the World's Fair, St. Louis, by a eries of great paintings specially made portraying the great historical events

is used by young and old alike and

Dont trifle with imitations.

ALBERT TOILET SOAP CO., MFRS.

of the state. ITS POWER GROWS WITH AGE .ow many medicines loudly blazoned as maceas for all human ills have come ald gone since Dr. Thomas' Eclectric all was first put upon the market? Yet I was first put upon the market? Yet remains, doing more good to humanity an many a preparation more highly aunted, and extending its virtues wider and wider and in a larger circle every year. It is the medicine of the masses.





extending its vear. It is the medicine of the year. It is the medicine of the state oven-heat, if you have a "FAMOUS ACTIVE" range with a thermometer ately as the "FAMOUS", which is "FAMOUS", which is

On the dial of the thermometer is marked the proper

degrees of heat necessary for baking bread, cakes, pies, etc. The "FAMOUS ACTIVE" has every range virtue and no range fault. We make it so.

London, Toronto, Montreal, Winnipeg, Vancouver, St. John, N.B.

The "Famous Active" is a Famous Fue! Saver