

"I could not have done without it this Summer, as help is so scarce"



Here is the experience of one of the scores of dairy farmers for whom the

EMPIRE Mechanical Milker

is taking the place of the farm help they can no longer get, and enabling them to keep their herds together and take advantage of the prevailing high prices.

R. R. No. 3, INDERGILL, ONT.

Contentment:

I have used one of your "Empire Milkens" since early last April, on from 30 to 45 cows continually, and can find no injurious effects on the cows. They seemed to like it from the first time, and I think give rather more milk than with the best hand milking. Easy cows seemed less inclined to balk, and hard ones gradually became easier. I have sent the milk a number of years to the Borden Condenser Company, and have had no complaints. I have just followed the instructions for leading it clean. I could not have done without it this summer, as help is so scarce. I may say further that I have been milking cows for over 50 years, and have been in the milk business nearly that length of time. I have had no previous experience with milking machines, but have had very much to recommend or excuse for repairs. I have used it on heifers never milked before, with perfect satisfaction, no matter how small their teats were.

WILLIAM COLYER.

We will be glad to send you Booklets showing exactly how the Empire Mechanical Milker works, and telling the experience which dozens of prominent dairy farmers have had with it. Address Dept. 1.

The Empire Cream Separator Co. of Canada, Limited,
59 MONTREAL. TORONTO. WINNIPEG.



Complete Dispersion Sale

60 OF 60
HEAD Pure Bred Holsteins HEAD

AT

Crescent Ridge Stock Farm - Wednesday, March 21st

Owing to the serious illness of the senior member of our firm, we are forced to sell our entire herd of great producing Holsteins. Full explanations will follow in next issue. This is a splendid chance to secure animals of high merit, both for R.O.P. and R.O.M. We have 2-year-olds with R.O.P. records from 10,500 to 12,475 lbs. milk, 612 butter; R.O.M. 2-year-olds from 12 lbs. up to 21.72 lbs. milk, 612 butter; 3-year-olds. Our Herd sire is CORBETT CHANGE, a son of CHANGELING BUTTER DOY, who sired CHANGELING TUDY ABHREK WAYNE, 44.29—his dam, TUDY ABHREK PRINCESS BETTINA, 34.11.

All animals are young and coming to their best. Many of the heifers now in milk are from that famous Tavistock syndicate bull, KING LYONS HENRIEVILLE. They are big, strong individuals with the best of backing. A number of young bulls from above sire and best cows; also a number of splendid yearlings and calves. Trains met Ratho station. Connections from Paris and Stratford.

Send for catalogue.

ALL MUST BE SOLD

JACOB LEUSZLER AND SON,

R. R. NO. 1

BRIGHT, ONTARIO

Great Year for the United Farmers' Company

(Continued from page 15.)

connections. An increase in the capital stock had become very necessary to provide the capital to finance the expanding business of the company. The conduct of a vigorous campaign to sell stock was advocated. He thought that within five years the bulk of the live stock of the province might be sold through the company. Shipping conditions had greatly hindered the usefulness of the company. Still the management felt it could give as good service in handling seed corn, oats, bran and other feeds as any other company. While there were serious difficulties in the way of selling farm produce for their members, he believed these difficulties could be overcome. The question of trading only with members had two sides. He favored the making of sales wherever possible in order to increase the volume of sales and the profits of the company, and also to enable the company to make purchases to better advantage. While mistakes had been made, they had not been intentional, and were rectified as soon as recognized. The importance of the members of the organization dealing through the central only was emphasized.

President Halbert, of the U.F.O. Secretary Morrison, Mr. W. C. Good, and other officers of the company united in an appeal to the members to deal through the central company. They showed that the first question firms ask when approached to enter into purchasing arrangements with the company was how big an order the company would be able to send them. The price these firms quote the company on their goods depends on the size of the order the company can give. Thousands of dollars a year might be saved could the sales of the company be increased and its orders enlarged in proportion.

A motion was passed approving of the action of the directors in having the company affiliate with the Canadian Council of Agriculture and in sending a delegate to attend the meeting of the Council in Winnipeg.

Another resolution was passed approving of the expenditures that have been made by the directors in the form of payments to the United Farmers of Ontario to promote organization work. It being felt that every new local of the U.F.O. that was formed helped to increase the sales of the company. The directors were authorized to make such further payments to the company as they might deem wise.

Mr. Riddell, superintendent of the Trades and Labor Branch, of the Department of Agriculture, explained the efforts the government is making to secure help for farmers. Offices are being opened at central points in the province and the services of the district representatives are to be enlisted. Farmers needing help can apply through these agencies or direct to the department in Toronto. It is expected that considerable labor now employed in ammunition factories will soon be available for farm work. Efforts are also being made to have high school boys between the ages of 14 and 18 sent out this spring to assist the farmers to a considerable extent. A resolution was passed approving of this work.

An Unfortunate Incident.

A somewhat regrettable incident took place at the opening session Thursday evening, when a former manager of the company occupied considerable time in making charges about ways in which he thought the affairs of the company had been mismanaged. He referred especially to the fact that certain individuals who three years ago had signed the petition for incorporation as provisional directors (to the amount of \$125) had

not been relieved as he thought of financial liability on account of their stock as they supposed they had. He stated that in a prospectus issued at the time of organization three years ago, it had been stated that the preliminary expenses of organization would not exceed \$500, whereas they actually amounted to three or four times that amount. He objected also to the funds of the company having been used to promote the work of the United Farmers of Ontario and against any officer of the U.F.O. or of the Dominion Grange, receiving remuneration from the company. He also protested against the company affiliating with the Canadian Council of Agriculture and paying fees thereto, and against the statement that had been made by the secretary-treasurer, Mr. Morrison, that the company was only a means to an end, that end being the advancement of the movement of the United Farmers of Ontario. He claimed great credit for the growth of the company under his management and said that since his retirement proper financial statement could not be kept; that one month the company had run behind \$300, and that generally things were being mismanaged.

The lawyer of the company, Mr. Waldron, stated emphatically that the directors had used every care to see that things were done legally and that he believed that they had been done legally and in order. The statement that the company had lost \$300 in one month was explained by showing that the month in question was a summer month when business was slack.

The charge that the preliminary expenses were too high was explained by Mr. Good, who said that they had been less than estimated, but that since then it had been deemed desirable to charge some of the organizing expenses to that account, such action having been taken more as a convenience in bookkeeping than for any other reason and had not been disadvantageous to any person connected with the company.

Whereas the former manager had indicated that he had resigned from the board as a protest against the methods of the board of managers, it was shown that he had been practically forced to resign on account of his own inability to manage the company properly in spite of the fact that he had given much faithful service and done his best to promote the interests of the company. Mr. Cowan, of Farm and Dairy, who has been a member of an investigating committee appointed by the board of directors last year, while he was then a director of the company, stated that he believed the directors deserved credit for the action they had taken in making the charges they did in the management of the company and for their efforts to have the affairs of the company conducted in the best possible manner. While some minor mistakes had been made through inexperience on the part of the directors, and he believed that they had succeeded in so doing. This seemed to be the conclusion of the meeting, as Messrs. Drury, Good, Morrison and Gurney, who took an active part in defending the action of the directors, were re-elected as directors at the head of the poll.

The effect of the annual meeting was to show every shareholder present that the United Farmers' Cooperative Company, Limited, is their company and managed in their interests. An excellent address, given by Mr. T. A. Cramer, president of the Grain Growers' Grain Company, Winnipeg, will be published in a later issue of Farm and Dairy.

When You Write---Mention Farm and Dairy