

**EXTERNAL AFFAIRS AND INTERNATIONAL TRADE CANADA
CANADIAN INTERNATIONAL FREIGHT FORWARDERS ASSOCIATION, INC.
UNDERSTANDING AND CHOOSING A VALUE-ADDED NETWORK**

CONTENTS

Foreword	2
Executive Summary	3
Introduction	4
Chapter 1 What is EDI	6
Chapter 2 The Promise of EDI	8
Chapter 3 Value-Added Network Services	11
Chapter 4 How to Select a Value-Added Network	21
Chapter 5 Survey of Value-Added Networks	28
Appendix A Glossary	59
Appendix B Survey Respondents	61
Appendix C VAN Survey Questionnaire	63