

operations and meeting the principles of delayering, broadened spans of control and increased delegations. In the process, the number of EX positions used was reduced.

5. Q. What positions have been converted?

A. This information will not be released until everyone affected by the decisions has been informed.

6. Q. Doesn't the number of positions identified abroad run counter to the March principle of protecting our overseas operations?

A. No. All the positions abroad were converted. Therefore, the number of staff on strength at missions will not be changed. Because, over the years, the need for an EX classification changed, many of these positions have been underfilled for some time. In the same way, if warranted for a particular reason, we can overfill.

7. Q. What is the timing for the conversions and reorganization?

A. Timing will be influenced by a number of factors. First of all, we are required to submit to Treasury Board by September 1, 1991 organization charts and other information that show how we will be using our TEC. Secondly, we have until March 31, 1993 to reach our TEC. Thirdly, ADMs have operational exigencies that will bear on the timing. The objective is to have changes introduced as quickly as possible but not later than summer, 1992 and with the least amount of disruption.

8. Q. Why were changes made to the trade and economic areas? When will these changes be implemented?

A. It was decided during the Corporate Review that a further study would be made of these functions. With government-wide resource constraints continuing at a time when we were facing additional requirements for major bilateral, trilateral and multilateral negotiations, rationalization of trade policy resources had become essential. Increased pressure for restructuring arose from the high priority being given to the competitive/prosperity issue by the government, and the priority being given to trade development by Mr. Wilson. The changes will be put into place as soon as possible and will be included in staffing actions this summer.

9. Q. Why have you added the title Chief Trade Commissioner to the ADM Trade Development? Is this a return to the old Trade Commissioner Service?

A. The title Trade Commissioner has a long and honourable history in the foreign service. It is believed that giving the additional title to the ADM Trade Development heightens the