Windpilot/Division of Universal Pattern Company Ltd.

P.O. Box 3054 633 Margaret Street Cambridge, Ontario Canada N3H 4S1 Tel: (519) 653-9261 Fax: (519) 653-7604

Contact: Peter Tietz

Products Manufactured

Self-steering windvanes for sailboats up to 35 feet (10.7 m) • Galvanized steel plow anchors from 25 (11.3 kg) to 45 pounds (20.4 kg) • Mechanical locking device for tillers.

Trade Names

Windpilot

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Current Export Markets U.S.A.

Company Summary

Windpilot is a division of Universal Pattern Company Ltd., a 25-year old manufacturer of dyes, molds and patterns. In 1980, the company entered the marine industry with a line of anchors and added self steering systems three years later. Windpilot has the North American building rights for the company's Atlantic windvane and tiller lock which, prior to 1983, were built in Germany.

Windsure Windsurfing Ltd.

234 East 4th Avenue Vancouver, British Columbia Canada V5L 1G5 Tel: (604) 879-7873 Fax: (604) 874-1477

Contact: Graeme Power

Products Manufactured

Sailboard equipment: booms and extensions, rubber gripping, mast hardware, mast bases, harnesses, foot pads.

Trade Names

Windsure

Current Export Markets U.S.A.

Company Summary

Windsure Windsurfing Ltd. designs and manufactures sailboard components and hardware in aluminum and nylon for the North American "high-performance" sailboarding market. The company was established in 1978 as a distributor of sailboards; a business that rapidly evolved into the manufacturing of products designed for the intermediate and advanced boardsailor. In 1988, Windsure added zebra-striped rubber gripping for aluminum booms.

York River Industries Inc.

P.O. Box 1447 Peterborough, Ontario Canada K9J 7H6 Tel: (705) 743-5811 Fax: (705) 743-1583

Contact: Julie Freeman, General Manager

Products Manufactured

Fiberglass canoes 12 (3.7 m) to 16 feet (4.9 m) • Fiberglass dinghies eight (2.4 m) and 10 feet (3.0 m) • Aluminum utility runabouts 12 (3.7 m), 14 (4.3 m) and 16 feet (4.9 m) • ABS plastic two-seater pedal boat.

Trade Names York River

Current Export Markets U.S.A.

Company Summary

Established in 1978, York River Industries Inc. is the marine manufacturing division of a group of diverse family-owned companies. York River has developed its market throughout Canada and the United States with the emphasis always on affordable, good quality recreational boats built to last. The company's future plans include the addition of new, larger vessels both for domestic and export sales, to its marine product line.

Zenon Water Systems Inc.

845 Harrington Court Burlington, Ontario Canada L7N 3P3 Tel: (416) 639-6320 Fax: (416) 639-1812

Contact: John Hodgson, Marketing Engineer

Products Manufactured

Desalinators for commerical ships and large pleasure craft.

Trade Names Seagold

Current Export Markets U.S.A.

Company Summary

Zenon Water Systems Inc. founded in 1978, specializes in the development and manufacturing of advanced water purification products using reverse osmosis. ultrafiltration and microfiltration technologies for commercial and industrial applications. In 1988. Zenon purchased Seagold Industries Corporation, a Canadian manufacturer of water purifiers and desalinators for commercial and large pleasure boats. Although there are designs suited to pleasure craft, Zenon's market concentration is desalination for commercial ships and sundry Coast Guard applications.