## CIDA publications may be obtained from:

Canadian International Development Agency Public Inquiries Unit 200 Promenade du Portage Hull, Quebec K1A 0G4 Tel: (819) 997-5006

Companies interested in receiving general information on supplying goods and services for CIDA projects may contact:

Canadian International Development Agency Consultant and Industrial Relations Directorate 200 Promenade du Portage Hull, Quebec K1A 0G4 Tel (819) 997-7775

This is also the contact for individuals and companies wishing to be considered for CIDA consultant services.

To register as a potential supplier, the contact is:

Supply and Services Canada Sourcing and Priorities Division Phase III 11 Laurier St. Hull, Quebec K1A 0S5 Tel (819) 956-3444

## CIDA/Industrial Co-operation

A separate part of CIDA, the Business Cooperation Branch, operates the Industrial Cooperation Programme (INC) which provides financial incentives to mobilize private sector resources for development purposes, including direct technical cooperation. These incentives are in the form of financial support to Canadian companies interested in developing long-term commercial relationships in developing countries, such as joint ventures, licensing arrangements, transfer of technology and other forms of investment.

CIDA/INC receives proposals for funding support directly from Canadian companies. It contributes to the cost of project definition, and includes sharing the cost of travel to the developing country concerned. To be eligible for CIDA/INC funding assistance, proposals must clearly demonstrate social, economic and industrial benefits to the host country and to Canada. The host country should benefit from new technology, job opportunities, business expansion and foreign exchange savings, while Canada should benefit through the supply of equipment and services.