

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Jackson, Mississippi

COMMENTS?

"In this market, I've got to have high quality! We don't want garbage. They would just ship it back. But as for direct buying, yes, we would by-pass any intermediary. Supplier can contact me (Bob Thigpen)."

COLDWATER SEAFOODS CORP.
PROCESSOR
Rowayton, Connecticut 06853

PHONE: 203-851-1600
CONTACT: Olaf Gudmenson

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Over \$50,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, IQF, Shatter Pack, Blocks; Flounder - IQF, Shatter Pack; Haddock - 5# Cello, IQF, 10# Layer Pack, Blocks; Ocean Catfish - 5# Cello, Blocks; Ocean Perch - 5# Cello, IQF, Shatter Pack, Blocks; Pollock - 5# Cello, Shatter Pack, Blocks; Salmon - Smoked Fillets, Whole Fish in Round, H&G; Trout - Smoked Fillets, Whole Fish in Round, H&G; Sole - IQF, Shatter Pack; Turbot - IQF, Shatter Pack; Whiting

Frozen Shellfish: Sea Scallops - IQF, 5# Blocks

PURCHASE FROM? Argentina, Canada, Chile, Denmark, Holland, Iceland, Korea, Norway, Scotland, Uruguay, U.S.

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Connecticut

COMMENTS?

"We buy to specs. Quality and workmanship are important. Also require consistent supply, competitively prices. May buy under large contracts."

COLLINS FISH & SEAFOOD, INC.
WHOLESALE/DISTRIBUTOR
328 NE 70 Street
Miami, Florida 33138

PHONE: 305-751-3711
CONTACT: Buddy Levine

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$5 - \$10,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - Blocks; Flounder - IQF, 10# Layer Pack; Haddock - Blocks; Ocean Perch - Blocks; Pollock - Blocks; Salmon - IQF; Trout - IQF, Shatter Pack; Sole - IQF, 10# Layer Pack, Shatter Pack; Turbot - IQF, 10# Layer Pack, Shatter Pack