

INTRODUCTION

This report is a summary of the Trade and Industrial Development Program quarterly activities and results which were submitted by Canadian diplomatic missions abroad during the fiscal year 1988-89 and published in four separate quarterly reports.

The political and economic environments in which our missions operate vary widely between regions of the world. Hence it is not usually valid to attempt to compare for example, the statistics of Moscow with those of Dallas, even though each mission has five trade program positions. Nevertheless there is general consensus that comparison within a geographic regions holds some validity. Graphical presentation of the statistics has been provided to assist the reader to scan the relative level of activities and results within individual geographic regions.

Each graphical presentation is followed by the statistics upon which they are based. The value of business reported relates to actual and completed transactions.