

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 613-BUFFALO

UNITED STATES OF AMERICA

QUARTER: 1

999-MULTIPLE SECTORS
3 ONTARIO NEBS
3 QUEBEC NEBS

2 ONTARIO NEBS
2 QUEBEC NEBS
RESULTS: SALES OF \$1,712,875 COVERING 29 TRANS-
ACTIONS WERE REPORTED ALONG WITH 51 AGENCIES
ESTABLISHED.

004-DEFENCE PROGRAMS, PRODUCTS, SERV
2 DEFENCE SEMINARS - (BUFFALO/SYRACUSE)

2 DEFENCE SEMINARS
3 PURCHASING MISSIONS TO CANADA BY 2 DEFENCE
CONTRACTORS.

013-CONSUMER PRODUCTS
NOT LISTED.

2 MISSIONS TO CANADA BY ONE WOMEN'S APPAREL
STORE, L. L. BERGER, BUFFALO.
RESULT: \$150,000.

008-TRANSPORT SYS, EQUIP, COMP, SERV.
NOT LISTED.

1 INTERNATIONAL TRADE FAIR: INTERNATIONAL
AVIATION SNOW SYMPOSIUM, BUFFALO.