REPORT 4 88/10/21

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 348-KUWAIT

009-FOREST PRODUCTS, EQUIP, SERVICES KUWAIT

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

PULP AND PAPER PRODUCTS

IDENTIFYING KEY PURCHASERS IN TERRITORY AND PROMOTE OVERALL CAPA-BILITIES

WORK CLOSELY WITH DRIE/IRPI TO IDENTIFY CANADIAN EXPORTERS INTE-RESTED IN MARKET AND CANADIAN PRODUCTS AVAILABLE

COMPILE PREVIOUS SOURCING REQUESTS FROM LOCAL IMPORTER

GREATER AWARENESS OF CANADA IN MARKET, INCREA-SED SOURCING REQUESTS

HAVE LIST OF EXPORT READY FIRMS TO MIDDLE EAST TO RESPOND TO INQUIRIES

IDENTIFY SPECIFIC TARGET PRODUCTS

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 ----QUARTER: 2 ----

QUARTER: 3 ----

QUARTER: 4 ----

**QUARTERLY RESULTS REPORTED:**