

fire of 1901, was erected in 1900, and was thus only in use for four years.

As at present arranged, Mr. H. L. Thompson is in charge of the educational products of the firm, Mr. W. Copp, of the book publishing department, Mr. A. W. Thomas of the financial end, Mr. E. H. Harcourt of the manufacturing end, and Mr. Arthur Reed of the station-



General Offices.

ery department. The firm have nine travelers, who cover Canada from coast to coast.

#### The Factory.

About 1872 the old firm of Copp, Clark & Co. purchased the buildings at 67-79 Colborne Street for factory purposes. Additions and extensions have been made to these buildings during the intervening years, until to-day the factory is of immense extent. During the confusion subsequent to the fire of last year, the existence of the factory proved a regular godsend to the company, as it ensured a speedy recovery of stock. The firm occupied a portion of the factory and some adjacent buildings as offices and storerooms until the new warehouse was sufficiently completed to admit of a partial occupation.

The factory is completely equipped to do all kinds of printing, lithographing, binding and ruling; to manufacture leather goods, fancy goods, games, toys, flags, stationery, etc. The extent of the various departments is a revelation to the outsider. The latest machines have been installed for the expedition of work, and the curious can here watch the operations of machines which number both sides of a page at once, machines which rule both sides of a sheet, machines which with a single motion round the backs of books,—in fact all the machines requisite to turn out the vast variety of work produced in The Copp, Clark factory. The plant is run night and day during the busy seasons, and even the output is hardly up to the requirements of the firm.

#### EVERYTHING IN IMPORT GOODS.

Room 21, at 232 McGill street, Montreal, is a veritable revelation in the extent and variety of import lines of holiday goods. The foregoing is but an inadequate appreciation of Warwick Bros. & Rutter, Limited, import samples in the hands of Mr. James B. Fraser and Mr. J. L. Swam. A representative of Bookseller and Stationer had the pleasure of viewing their lines at the above address. Mr. Fraser and Mr. Swam have just finished a successful showing at Ottawa, and the end of this month will be in Quebec and afterwards in Kingston. Dealers in the neighborhood of these districts will be amply rewarded for any trouble entailed in visiting any of these centres.

From so vast a range, which is equivalent to a buying tour of all Europe, it is difficult to pick out even an inkling of everything which calls for attention. Mr. Fraser called particular attention to the extensive range of leather goods. Among the hand bags the "Vanity," the "Royal Duchess," and the "Swagger," in a full range of leathers, were particularly good sellers. Novelties among these were numerous, and almost inexhaustible. Among a full range of glove and handkerchief boxes the "Antique" and "Austrian Court" boxes are exclusive and need to be seen to be appreciated. Quaint shapes in chinaware in royal porcelain, in gold and white, the beautiful shaded Royal Vienna and the Sici-



Section of Sample Room.

lian are attractive. The range of nick-nacks such as table trays, smokers' sundries, novelties in celluloid goods, frames, albums, etc., is beyond description, and ready sellers may easily be secured. "Business has been satisfactory, and indeed could not help but be," said Mr. Fraser, "and we find stationers eager to incorporate an extensive range of this class of goods."