

prevent corrosion and this process gives them twice the life of an ordinary pen, while the cost is less. They are made in Birmingham and are highly guaranteed.

BROWN BROS. FALL OFFERINGS.

THE Brown Brothers, Limited, are now showing an extensive line of fancy papeteries suitable for the Fall trade, also children's papeteries, a special feature being their "Children's Games" series.

They have this season a complete stock of tally cards, programme pencils and cards attached, greeting cards and other requisites suitable for the holiday season.

A new consignment has just been received of their Swiss Cambrie black bordered stationery; they are now having the envelopes for this line made with the new shape "Diamond" flap. These are carried in stock in three sizes with paper to match and with several widths of border in each size.

This firm have just been appointed Canadian agents for the well-known series of English made steel pens manufactured by M. Myers & Son, of Birmingham. As these goods are in good hands, it goes without saying that they will enjoy a largely increased sale.

The time is now at hand for the stationer to order his stock of valentines for the coming season, and if he wants to show his customers something entirely out of the ordinary next year he should see the line published by Woodbury E. Hunt. The Brown Brothers, Limited, are the Canadian agents for these goods.

They are carrying a complete range of envelopes suitable for mailing Fall catalogues, trade announcements, etc. These are known as the Columbian Clasp and afford absolute security in passing through the mails.

A FEW NOVELTIES.

ARTIFICIAL holly and Autumn leaves, made of cloth and tissue paper, afford a cheap means of decoration.

Both lines are extremely realistic and a close inspection is necessary to prove that they are not the real article. Warwick Bros. & Rutter handle them.

Umbrella pen and pencil holders are a novelty to charm the youngsters. They are made of wood with lead pencil and pen inserted in the ends and look for all the world like rolled up umbrellas.

Invitation cards, linen faced, with envelopes to match, in the recent shape are shown to retail at 25 cents a box. The goods are a Newton mill product and will fill a long felt want. They are shown by Warwick Bros. & Rutter.

Holly and mistletoe picture post cards for the holiday trade are in preparation by Warwick Bros. & Rutter. Views of any Canadian town can be inserted in a pretty Christmas design.

CARD PLAYERS' REQUISITES.

THE new Canadian whist tray for duplicate whist, named the Wallace, in honor of Mr. James S. Wallace, president of the Canadian Whist League, is now ready for the Canadian trade. It possesses all the best features of the most popular trays and is for sale by the Copp, Clark Co.

This firm are also stocked with a full line of Goodall's Imperial Club playing cards, comprising four or five different designs in bicycle cards, jobbing at \$2 a dozen. These have become very popular with the trade since the

United States cards have been barred out under the provisions of the dumping clause. In addition, they have in stock several fancy back designs. Among these are the London Bridge, The Little Pet and The Fortune Teller. They also handle special whist cards in a number of styles.

IRISH POPLIN.

THIS is a name given to an exceptionally fine quality of note paper that is made up by Buntin, Gillies & Co., Limited, Hamilton. It is a beautiful linen paper with a prominent watered effect which gives it



Irish Poplin.

style that cannot be had in any other linen papers. A cut of the note paper box is shown here so that dealers may see the artistic way in which it is put up. The paper is boxed in one-quarter reams and the envelopes in hundreds, in any one of the four colors, viz: white, grey, azure and bisent, and stationers desirous of having the best for the money will do well to see samples of this paper before ordering other lines.

WRITING TABLETS.

THE sale of writing tablets has got to be a very important item in the retail stationer's business. W. J. Gage & Co., Limited, report a steady increasing demand for their writing tablets. They are now making a very extensive and complete line with elegant attractive covers and their goods are all padded by the "Perfect Process" which they claim permits a sheet to be taken out of the pad anywhere without injury to the binding. This is a very important feature and doubtless will be fully appreciated by the users of tablets.

INDESTRUCTIBLE BOOK.

The new series of Dean's indestructible and washable rag books which proved such good sellers last year are again on the market this year, and William Briggs, who has control for Canada, reports a very large importation for the Fall and Christmas trade. These rag books are sure of a large and growing sale on account of their indestructibility. The fact that these books can be sent to the laundry along with the rest of the household linen and returned practically a new toy book is a great saving on the household purse.