REPORT 4 89/02/06

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :605-DETROIT

009-FOREST PRODUCTS, EQUIP, SERVICES UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

EQUIPMENT AND MACHINERY

N/A

CANVAS MAJPR COMPANIES IN (1) PULP & PAPER (2) COMPOSITE WOOD \$100,000. IN NEW BUSINESS. PRODUCTS AND (3) SECONDARY MANUFACTURING FURNITURE AND BUILDING PODUCTS FOR SALE OPPORTUNITIES.

CONTACT LEADING DISTRIBUTORS/DEALERS OF FORESTRY EQUIPMENT AND MACHINERY TO MAXIMIZE CANADIAN REPRESENTATION - IN PARTICULAR AREAS OF NEW PLANT DEVELOPMENT.

6 NEW APPOINTMENTS.

MEET WITH LEADING MEMBERS OF GOVEENMENT AND TRADE ASSOCIATIONS BOTH STATE AND FEDERAL TO MAINTAIN UP-TO-DATE INFORMATION BACKGR-OUND ON THE INDUSTRY.

DETAILS OF LEGISLATION, ASSOCIATION PROGRAMS AND CURRENT ACTIVITIES OF INTEREST IN SECTOR.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 4 ----