REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :510-BEIJING

010-MINE,METAL,MINERAL PROD & SRV
PEOPLE'S REP OF CHINA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
EQUIPMENT AND MACHINERY	
IDENTIFICATION OF EXXPANSION AND MODERNIZATION REQUIREMENTS IN THE FERROUS SECTOR.	BETTER INFORMATION BASE TO BE USED FOR MORE FOCUSESED MARKETING APPROACH.
MARKET SURVEY IN NON-FERROUS	BETTER INFORMATION BASE OF PROJECT OPPORTUNITIES AND MORE FOCUSSED MARKET APPROACH.
MOU OR WORKING GROUP ON NON-FERROUS SECTOR	INTERCHANGE OF INFORMATION WILL GIVE US BETTER INFORMATION BASIS FROM WHICH TO ESTABLISH A MARKETING STRATEGY.
MOU OR WOTKING GROUP IN FERROUS SECTOR.	DITTO.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 SIGNING OF MEMORANDUM OF UNDERSTANDING ON NON-FERROUS AND FERROUS METALS WORKING GROUP.	MOU SIGNED IN CHINA IN JUNE BY PRESIDENT OF TREASURY BOARD; MISSION TO CANADA BY CHINESE MINISTRY OF METALLURGICAL INDUSTRY.
QUARTER: 2 -----	
QUARTER: 3 -Geology fair and technical seminar. - Planning of cities project & 1st visit to Chengdu. -Incoming Mission. Mayor of Quebec. -3 economic reports.	-sales by 3 participants in Geology 88. -Signing of $1.5 million contract by Stelco for coil box technology. -Contract signed for market survey of Chengdu. -Field survey on Non ferrous metals completed
QUARTER: 4 Follow-up to market survey in non-ferrous metals - Gold mission to Canada - Support to Cdn industry re strategic metals. - promotion of Cdn capabilities in context of trade seminar in Chengdu.	Opportunity identified for sourcing of vanadium (in rare supply). In context of trade seminar. _ New projects identified in Sichuan Prov. _Cominco starting feasibility study re lead/zinc