

RPTC1

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

Mission: LAGOS

Market: NIGERIA

Factors for Canadian exports not reaching market potential:

- Non-competitive financing
 - Need for competitive financing.
 -
-

In support of Canadian exports in this sector/sub-sector the mission is currently engaged in activities which include:

- Activity: Support Federal Pioneer and Markham Electric in pursuit of contract for 4 substations.
Expected Results: Canadian firms will be awarded significant part of project.
- Activity: Support Monenco on Zungeru hydro project and on bid for supervision of WBIRD loan to power sector.
Expected Results: Successful commencement of both projects.
- Activity: Support Ontario Hydro in their bid to partner NEPA in the IBRD NEPA Rehabilitation Project.
Expected Results: Ontario Hydro will be awarded utility partnership project.

For the next fiscal year, the mission is planning to undertake the following new export support initiative(s) in this sector/sub-sector:

- Activity: Monitor developments in IBRD NEPA Rehabilitation Project.