

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the January - March 1994 period eighteen posts reported the following business activity:

- 81 EXPORT SALES WORTH \$612.04 MILLION
- 33 NEW BUYING CONNECTIONS / 19 AGENCY AGREEMENTS
- 16 NEW JOINT VENTURES WORTH \$24.4 MILLION / 6 LICENSING AGREEMENTS WORTH \$1.8 MILLION
- 2 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENT IN CANADA WORTH \$20 MILLION
- 5 CANADIAN INVESTMENTS IN TERRITORY WORTH \$13 MILLION
- 10 TECHNOLOGY TRANSFERS WORTH \$0.5 MILLION

HIGHLIGHTS:

- \$22 Million sale of fibre optic transmission system (Seoul)
- \$16 Million sale of flight simulator (Singapore)
- \$15.5 Million sale of Adats system (Bangkok)
- \$10 Million sale of furnaces (Seoul)
- \$2.2 Million sale of office furniture (Tokyo)
- \$1.5 Million sale of cardiac diagnostic panels (Osaka)

KEY STATISTICS: for the eighteen posts reporting workload information

Missions Reporting To

		PST	PNC	PNJ
No. Trade Enquiries	Cdn	6781	2361	1924
	Local	6236	1731	3589
No. Investment Enquiries	Cdn	82	40	41
	Local	165	48	27
No. Business Visitors	Cdn Pr / Pub	1822 / 486	621 / 132	510 / 113
	Local Pr / Pub	1534 / 129	634 / 161	3254 / 192