

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1986 (861)

Summary for POST: Hamburg

| Activity | AVERAGE TIME ALLOCATION | | | | TOTAL TIME ALLOCATION | WORKLOAD (8) | |
|---|--------------------------|-----------|-----------------|-----------|-----------------------|--------------|----------------------|
| | CANADA-BASED | | LOCALLY-ENGAGED | | | | |
| | TRADE | NON-TRADE | TRADE | NON-TRADE | | | |
| A. Servicing Export Enquiries | | | | | | | |
| | from Canada | 8.5 | 0. | 18.0 | 0. | 0.53 | 152 (Enquiries) |
| | from Territory | 5.0 | 0. | 21.0 | 0. | 0.52 | 229 (Enquiries) |
| B. Export Promotion Projects and Events | | 9.5 | 0. | 14.5 | 0. | 0.48 | 14 (Projects/Events) |
| C. Other Trade Development Activities | | 20.0 | 0. | 11.0 | 0. | 0.62 | |
| D. Promotional Projects | | 10.5 | 0. | 9.0 | 0. | 0.39 | 7 (Fairs/Miss/Conf.) |
| E. Servicing Investment Development from Canada | | 4.5 | 0. | 1.0 | 0. | 0.11 | 40 (Enquiries) |
| | from Territory | 5.0 | 0. | 4.0 | 0. | 0.18 | 113 (Enquiries) |
| F. Service to Government | External Affairs | 2.5 | 0. | 2.0 | 0. | 0.09 | 10 (Reports) |
| | OGs, Provinces, ETC | 7.5 | 0. | 3.5 | 0. | 0.22 | 18 (Contacts) |
| G. Administration | Program Management | 11.5 | 0. | 1.0 | 0. | 0.25 | |
| | Leave, Professional Dev. | 6.5 | 0. | 14.0 | 0. | 0.41 | |
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| Total TID Program | | 91.0 | 0. | 99.0 | 0. | 3.80 | |
| N. Other Programs | | 9.0 | 0. | 1.0 | 0. | 0.20 | |

Trade Officers: 4

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent