## D. Moricice.Sons \& Co <br> Genera, Merchants, \&c., MONTREAL and TORONTO. <br> hochelafa cottons <br> Brown Cottons and Shcesings, Bleached Sheetir gs Canton Flannels, Yarns, Kags, Ducks \&c. <br> ST. CROIX COTTON MLL <br> Tickings, Denims, Apron Checks, Fine Fancy Checks, Ginghams, Wide Sheetings, Fine Browt Cottons, \&c. <br> ST. ANNE SPINNINY CO. <br> Heavy Brown Cottons and Sheetings. <br> Tweeds, Knitted Goods, Fianne/s. Shaw/s, Woollen Yarns. Blankets. \&c. The Wbolesule Trade onlv Sunvilied.  "0, ", mazem MONTREAL. <br> Varnishes, Japans, Prıntıng Inks, White Lead, Paints, Machinery Oils, Axle Grease, de.

## mercantile Summary.

Int he eleven years ended with October, 1887, no less than 489,846 head of cattle, and 660,190 sheep have been exported from Canada.
The boast of the Farmers Adrocate, in its illuminated show card, is that it has:-" No axes to grind; no politicians to please; no cause to advocate save the farmer's."
One man's business acts are the result of thought--he succeeds; another's of impulsehe fails. These are the Why of many a fortune, the Wherefore of many a bankruptcy.
No man has a right to expect to succeed in life unless he understands his business, and nobody can understand his business thoroughly unless he learns it by personal application and experience.

Among the sales of bankrupt stocks made hy Suckling, Cassidy \& Co., of this city, since our last, is that of Johnston \& Co., dry goods dealers. Trenton, to C. E. Moore, Orillia, $\$ 10,224$ at fifty cents on the dollar. Also that of Joseph Baltzer, Preston, dry goods, to H. Melross, $\$ 2,430$ at sixty-eight and a half cents per dollar.

Mr. Jonathan Ellis, of Port Dover, writes encouragingly about the condition and prospects of that place. There is, he says, more building and improvements going on than for twenty years past. "The unfortunate burning of my knitting mills in October last has had a depressing effect, though this will be only temporary, for I am adready hard at work rebuilding better than before, and expect to have the new mill in full operation by 1st May, 1888, probably sooner.'

## H. A. NELSON \& SONS

direot importers of
Fancy Goods, Dolls, Toys, Christmas Cards

## \&o., \&c.

manufaturumb of
Brooms, Brushes, Woodenware, Matches, and General Grocers' Sundries.

59 to 83 St. Peter St
MONTRMLAL.

Leadiug Wholesale Trade of Montreal. W. \& J. KNOX.


Flas Spinners \& Linen Thread M'frs kilbirnie, scotland.

Sole Agents for Canada
GEO. D. ROSS \& CO., 648 Craig Street, Montreal.

Selling Agents for the West:
E. A. TOSHACK \& CO., TORONTO

## mercantile summary.

Compromise was the result of a meeting of John Savigny's creditors, (grocer at Fonthill). The settlement is at 75 cents in the dollar at 3, 6, 9 and 12 months without interest, endorsed by A. Giles, of Fonthill.
A conrespondext at Mattawa says the fall trade has been brisk and that lumbermen are putting up unusually large supplics, and so far have made excellent progress, both in making, and "laying up" logs. A favorable result may, he thinks, be looked for.
Mr. Thomas Ouellette, manufacturer and dealer in hardwood lumber, at Gordon, Essex Co., Ontario, tells us he has found business during this year very good, although prices are only fair and not much prospects of any ad vance. "Margins of profit are small. On the whole we have done a very good year's business, handling a very largequantity of lumber. Should the winter prove favorable, a large quantity of logs will be put out through this section."
A good knight of the road, signing himself "Fast Express," sends us the following in stance of what he calls unadulterated cheek and cussedness:-" A young commercial man called on a firm in the town of Milton. It was late in the evening when two members of the firm went over to the sample room to see his goods. After two or three hours of hard work he succeeded in selling them a small bill of hats and caps. He gave them lowest prices and their own terms, in this respect he did more than he ought to have done, in justice to the firm he represented. It was long after midnight when these merchants got through.

## CANNED GOODS.

SALMON,
LOBSTERS,
TOMATOES, CORN,

PEAS.
STANWAY \& BAYLEY, AGENTS,
44 Front St. East, Toronto.

Meitham Mills, England,


## Best Six-Cord Spool Cotton

NEW MACHINE SPJOL COTTON, CROCHET COTTON, \& .

Our Sewing Cottons are SPECIALLY FI NISHED fur sewing machine work, and run more smoothly than any other make in the market.
J. E. LANCASTER \& CO.

26 LEMOINE ST., 57 \& 59BAY ST.,

| MOINE ST., | 57 \& 59 BAY ST., |
| :--- | :--- |
| Toronto. |  |

-Sole Agents for Canala. -

## mercantile Summary.

When they were ready to leave one of them picked up a hat, from among the dealer's samples, saying he would keep it, as it was just his size und style. At this the young fellow did not say anything, but when the other "Tin God" picked up the best selling sample he had, he timidly asked him not to take it away, as it was his leading line and he could not replace it, but promised to send one when the goods came tohand. This would have satisfied any one of reasonable 'gall,' but they both threw on the floor the hats they had proposed to beat him out of and told him to cancel their order. The traveller was stunned, he did not recover till they were gone. Let us hope Canada does not contain many merchants capable of such meanness. Thank Heaven, the species is very scarce. I hope it will soon be extinct."

The character and extent of the carrying trade which is done upon the Great Lakes of North America may b: julged when we read that during the navigable season of 1887 there was received by water carriage at the port of Buffalo, on Lake Eric, $101,000,000$ bushels of grain, from the Western States and 265,000 , 000 feet of lumber from the forests of Michigan and Wisconsm. The movement of the chief articles of commerce has exceeded that of any previous year with one exception. The shipment of coal from Buffalo westward, by luke, amounted to $1,800,400$ tons ; that of lumber, by cunal. eastward to $55,000,000$ feet; that of grain $27,000,000$ bushels byrail and $55,000,000$ by canal towards the seaboard.

## ELLIS \& KEIGHLEY'S COFFEES,

Spices, Mustard, Baking Powders, ROYAL DANDELION COFFEE,
Are Guaranteed equal to any in the market. Warehoúse send for price list.
and Milles,

