

and "laying up" logs. A favorable result may,

MR. THOMAS OUELLETTE, manufacturer and

dealer in hardwood lumber, at Gordon, Essex

Co., Ontario, tells us he has found business

during this year very good, although prices are

only fair and not much prospects of any ad-

vance. "Margins of profit are small. On the

whole we have done a very good year's busi-

ness, handling a very large quantity of lumber.

Should the winter prove favorable, a large

quantity of logs will be put out through this

A GOOD knight of the road, signing himself

"Fast Express," sends us the following in-

stance of what he calls unadulterated cheek

and cussedness :-- " A young commercial man

called on a firm in the town of Milton. It

was late in the evening when two members of

the firm went over to the sample room to see

his goods. After two or three hours of hard

work he succeeded in selling them a small bill

of hats and caps. He gave them lowest prices

and their own terms, in this respect he did

more than he ought to have done, in justice to

the firm he represented. It was long after

midnight when these merchants got through.

CANNED GOODS.

he thinks, be looked for.

section."

illuminated show card, is that it has :- "No A CORRESPONDENT at Mattawa says the fall axes to grind; no politicians to please; no trade has been brisk and that lumbermen are cause to advocate save the farmer's." putting up unusually large supplies, and so far ONE man's business acts are the result of have made excellent progress, both in making

thought---he succeeds ; another's of impulse--he fails. These are the Why of many a fortune, the Wherefore of many a bankruptey.

No man has a right to expect to succeed in life unless he understands his business, and nobody can understand his business thoroughly unless he learns it by personal application and experience.

Among the sales of bankrupt stocks made hy Suckling, Cassidy & Co., of this city, since our last, is that of Johnston & Co., dry goods dealers. Trenton, to C. E. Moore, Orillia. \$10,224 at fifty cents on the dollar. Also that of Joseph Baltzer, Preston, dry goods, to H. Melross, \$2,430 at sixty-eight and a half cents per dollar.

MR. JONATHAN ELLIS, of Port Dover, writes encouragingly about the condition and prospects of that place. There is, he says, more building and improvements going on than for twenty years past. "The unfortunate burning of my knitting mills in October last has had a depressing effect, though this will be only temporary, for I am already hard at work rebuilding better than before, and expect to have the new mill in full operation by 1st May, 1888, probably sooner."

H. A. NELSON & SONS

DIRECT IMPORTERS OF

Fancy Goods, Dolls, Toys, Christmas Cards

&c., &c.

MANUFACTURERS OF

Brooms, Brushes, Woodenware, Matches,

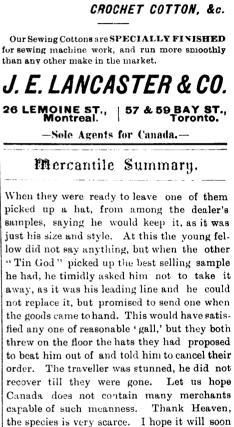
and General Grocers' Sundries.

56 & 58 Front St. W., TORONTO.

59 to 63 St. Peter St MONTREAL.



44 Front St. East, Toronto.



THE character and extent of the carrying trade which is done upon the Great Lakes of North America may be judged when we read that during the navigable season of 1887 there was received by water carriage at the port of Buffalo, on Lake Eric, 101,000,000 bushels of grain, from the Western States and 265,000,-000 feet of lumber from the forests of Michigan and Wisconsin. The movement of the chief articles of commerce has exceeded that of any previous year with one exception. The shipment of coal from Buffalo westward, by lake, amounted to 1,800,100 tons; that of lumber, by canal. eastward to 55,000,000 feet; that of grain 27,000,000 bushels byrail and 55,000,000 by canal towards the seaboard.

be extinct."

