

imported varieties as well. In native fruits particularly he has been working up quite a jobbing trade in shipping to points along the railway eastward, in addition to his local trade. The fruit industry is gradually growing, and will expand more rapidly in the future, as a large area of new planting has been made the last year or two. Mr. Canning's shipments of fruits extend as far eastward as Winnipeg. This year the local fruit crop has not been as large as looked for, but a marked improvement is noticeable in the mode of packing and marketing. Lighter and better packages are being used, and dealers who take shipments of British Columbia fruit will now have less reason to complain of the mode of packing.

The produce line is well represented by a number of houses. In this line Wm. Knox has recently opened as a produce and commission dealer, and he is prepared to handle butter, cheese, eggs, etc. He will also handle foreign and domestic fruits. Though new in this trade, Mr. Knox has been in business in Vancouver for some time, and he is well known as a reliable man.

The Vancouver Warehouse Company, of which G. R. Major is manager, is another institution which handles produce. C. C. Eldridge manages the produce business. He is an experienced butter and cheese man, having been in that line at Montreal, before moving to Vancouver. The company is prepared to receive shipments of Manitoba produce. The Vancouver Warehouse Company also does a general storage and forwarding business, brokerage, insurance, etc., and also has the agency for the Canada Sugar Refining Company of Montreal.

McMillan & Hamilton have been established some time, and do a general produce, fruit and commission business, handling butter, eggs, cheese, fruits and produce in a wholesale way. They find trade steadily increasing at Vancouver, and to show the growth in the demand they can now place car lots on the market where formerly such a quantity would produce a glut. In imported fruits they do a large trade, and also receive shipments of produce from Manitoba.

Harry Arkell was one of the first to open in the produce trade at Vancouver, and he is still there and finds his business growing. He handles a considerable quantity of Manitoba butter, cheese, eggs, and also flour, feed, etc. Mr. Arkell, along with other produce dealers complains that Manitoba shippers hold for too high prices. There is a market at Vancouver for a considerable quantity of choice butter (poor not wanted at any price) but Manitoba shippers must be prepared to sell as low or lower than Eastern Canada dealers.

T. W. Clark has also been established in business for some years, handling produce, flour, feed, fruits, etc., including a considerable quantity of stuff which comes from Manitoba. Manitoba flour, notwithstanding high prices last spring maintained a good sale, as it will be had by some regardless of the price, and even when it costs more it is sometimes cheaper to use owing to its great strength.

Crowder & Penzer do business as general commission merchant and dealers in coal, wood and produce. They have a wharf, yards and extensive buildings on Falso Creek, on Harris street. They handle native produce, hay, oats, etc., in large quantities, bringing it by boat

from the agricultural district tributary to the Fraser river.

Robert. Couth, commission merchant, also handles produce in large lots. He is interested in shipping and owns two tugs and a number of scows, etc., with which he does freighting and shipping. Mr. Couth is a pleasant gentleman with whom to do business.

Wm. Skene has been a resident of Vancouver for some years, and now occupies a floor in the fine Van Horne block, where he carries a jobbing stock of dry goods and boots and shoes. In dry goods he represents the well known house of S. Greenst. & Co., of Montreal, and Cochrane, Cassils & Co., Montreal in boots and shoes. He also represents John MacLean & Co., millinery and Alex. McArthur & Co., manufacturers of paper, both firms of Montreal. Mr. Skene is a prominent member of the board of trade and a judicious business man. He regards the outlook at Vancouver as fairly good, though noting a tendency to overdo trade.

Another business of a jobbing nature is the ship chandlery store of Creighton, Fraser & Co., established about eighteen months ago, and the only one of the kind on the mainland of B. C. A large stock of goods for supplying ships is carried; also for fishermen, mill trade, in rope belting, etc., paints, oils and other goods. Ships can be fitted out with a complete stock in all their requirements. Goods are carried in bond for ships, as goods supplied ships for foreign ports are free of duty.

A. W. Draper, formerly of Macleod, Alberta, has established a drug trade in the Simpson block, Granville street, where in addition to retail trade he does considerable jobbing in patent medicines and sundries. He is agent for Morse's soap for the province. He also does a considerable jobbing trade in cigars, tobacco, etc.

Baker, Bros. & Co., (limited) import and import in large lots all kinds of imported goods, and charter vessels. The head-quarters of this company is at Liverpool, England. A. E. Tregent is manager at Vancouver. Mr. Tregent, who is well known in Winnipeg, and also at Qu'Appelle, Assiniboia Territory, where he was engaged in the banking business, has found business very satisfactory at Vancouver. Payments, he says, are better than at eastern points where he has done business, and credits are shorter, thirty days being the limit of time.

There are quite a number of eastern wholesale and manufacturing concerns having agents in Vancouver the whole or a portion of the time. Two Manitoba institutions represented in this way are the Ogilvie Milling Company and the Lake of the Woods Milling Company. Geo. M. Leishman represents the former company in British Columbia, with headquarters at Vancouver, and disposes of a considerable quantity of Ogilvie's Manitoba patent and strong bakers' grades of flour throughout the province. A. O. Hastings represents the Lake of the Woods company in the same way.

There are several other jobbing houses in addition to those named, while several retail establishments do some jobbing trade. There are also some establishments which will come under the head of manufacturing industries, which do a considerable wholesale trade.

According to a recent census the population of Montreal is estimated at 277,000.

British Columbia.

A. S. Fairall, brewer, Victoria; style now Fairall & Barry.

Inland revenue collections at Victoria for July were \$9,087.

Commerford and Morgan have started business as tailors at Nanaimo.

Wm. Monteith, insurance agent, Victoria; style now Monteith & Milligan.

James McDonald & Co., furniture, Revelstoke, will establish a branch at Nelson.

The International Hotel has been opened at Nelson by Wm. Hunter and James Dawson.

Shirley & Hoy, hardware merchants, Nanaimo, have decided to move to New Westminster.

Geo. Steitz and J. P. Pelletier, restaurant and bakery, Victoria, have sold out to C. C. Fox.

W. F. Teetzel, dealer in drugs, Revelstoke, sold over a thousand dollars worth of goods on a recent trip to Nelson.

Customs collections at Nanaimo for July were \$4,218. At Westminster for the same month collections were \$7,899.

It is reported that work will shortly be commenced upon the much-talked-of electric railway to connect Vancouver with New Westminster.

E. S. Wilson & Co., general merchants, Revelstoke, have purchased a lot on Wright street, Ainsworth, and will at once erect a building and open a branch store there.

Steel rails sufficient for 21 miles of track have been shipped to Sproat, says the Revelstoke Star, amounting to about 2,500 tons, and say 1,000 tons more are yet to go.

The National Electric Tramway Company, of Victoria, has just completed the purchase of two large lots on Pembroke street, near the gas works, upon which they intend to erect a large frame car house, capable of holding twenty cars.

There is considered to be a good opening for a carriage shop at Vancouver. Very little manufacturing is done in this line there, as there is no good local shop, and it is thought that such an industry could be made to pay if carried on on a considerable scale.

The British Columbia Agricultural Society has issued its list of prizes for the exhibition to be held on the grounds of the society in Victoria on Thursday, Friday and Saturday, October 2nd, 3rd and 4th. The premiums offered in all the classes are numerous and very liberal.

The steamer Mischief has arrived at Victoria from the north with 15,747 seal skins, valued at \$157,000. All these skins were taken outside of Behring sea and were the catch of eighteen Victoria schooners. The sealers shipped their catch to Victoria just previous to entering Behring Sea.

Joseph Wintemute will erect a large furniture and wood working factory at Westminster. It will be situated on Clarkson street, in rear of the premises now occupied by Wintemute Bros. Its size will be 42½ by 150 feet, and at least 5 stories high. The foundation will be of masonry work, and the superstructure of wood.

The stock company formed to acquire the book bindery business of R. T. Williams, Victoria, will also purchase the plant of the late Victoria Standard newspaper, and the job printing business of M. Miller. The capital of the company is \$100,000; and the first trustee are Messrs. John A. Andrew, Richard Hall, John C. Hayes and Dr. Milne.